# **international construction**

# 

INFORMATION THAT BUILDS THE WORLD



COMMITTEE FOR EUROPEAN CONSTRUCTION EQUIPMEN



# **2022** MEDIA INFORMATION



www.khl.com 📑 International Construction 🗾 @international construction mag 💟 @KHLConstruction in International Construction 👐 www.

www.international-construction.com

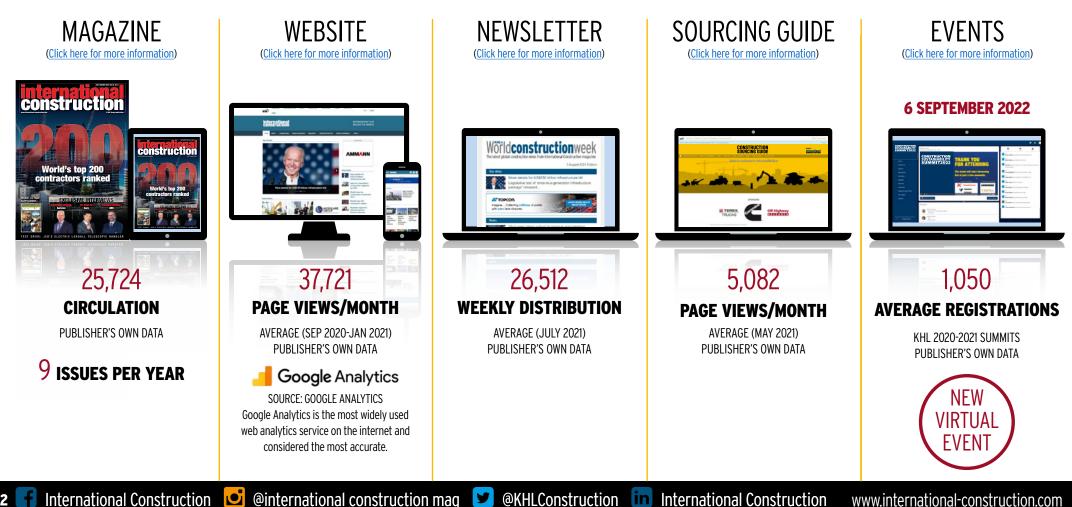
# THE BRAND

www.international-construction.com

# **international construction**

# WE REACH KEY BUYERS IN THE GLOBAL CONSTRUCTION INDUSTRY

The Covid-19 pandemic has changed the way we work, the way we greet people and where we are allowed to travel. It has also impacted the construction industry, acting as a force accelerator to trends that were already in place. It has sped up the adoption of new technology, such as the ability for staff to work on projects remotely and wearable technology that tracks the movement and health of workers. While the pandemic has accelerated the adoption of new tech, in other ways the construction industry has been surprisingly unaffected. While many other industries suffered declines in productivity and sales, construction - in most parts of the world - was able to continue. Contractors and OEMs have been releasing their latest financial reports and the overwhelming trend is that of strong increases in sales. In many cases, sales for 2021 are higher than in 2019, in a world before Covid-19, highlighting just how guickly the sector has bounced back. Construction is a truly global industry. As governments continue to use new infrastructure investment as a way of giving their economies a boost then, combined with the need to maintain existing infrastructure, it will remain one of the world's most important sectors. International Construction has embarked on a substantial change to its editorial programme as we work to bring you the best and most interesting articles. Our goal is to inform you, in print and online, and to help you in your role in this most essential of industries. **ANDY BROWN** Editor



# THE GLOBAL CONSTRUCTION MARKET

# UNEXPECTED PANDEMIC BOUNCE

### EQUIPMENT SALES IN THE 2010S

- After a period of weakness in the early and mid-part of the 2010s, global equipment sales picked up at the end of 2016.
- Robust growth followed in 2017 and 2018, taking the global market to a record 1.1 m units sold in 2018.
- This level was more or less maintained in 2019.
- The market began to soften and it was anticipated that 2020 would see a modest downturn in global construction equipment sales.

### COVID-19

As the pandemic took hold around the world and

national lockdowns came into force it was feared that global markets would crash and declines of 20-40% were anticipated in worldwide equipment sales.

However, the final result for 2020 was that there was almost no change in global sales. Indeed, it is striking that the market performed better in the pandemic than it was expected to prior to the Covid outbreak.

### 2021 AND BEYOND

According to Off-Highway Research, 2021 could see record-high levels of equipment sales. Beyond 2021, the forecast is for continued high equipment sales worldwide.

### PLAY THE VIDEO BELOW TO LEARN MORE ABOUT EQUIPMENT SALES



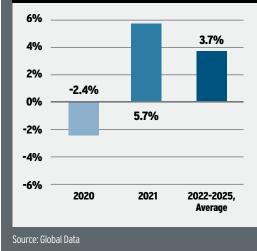
# CONSTRUCTION OUTPUT GROWTH

According to analytics company Global Data, global construction output will see growth of 5.7% in 2021. This predicted growth would be a robust figure, given that the industry saw a 2.4% decline in 2020 and that cases of those infected with Covid-19 is still high around the world.

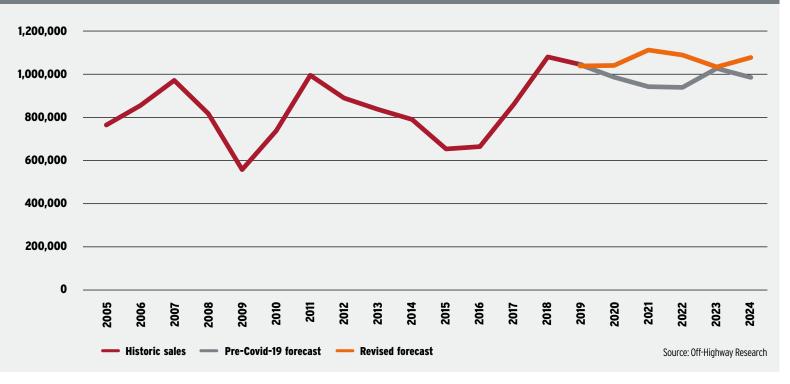
Many markets have managed to regain growth momentum and have already returned to pre-Covid-19 levels. Out of 65 markets that have produced quarterly data for the first quarter of 2021, 25 had recorded yearon-year (Y-o-Y) growth in that period, including China, France, Italy, India and Saudi Arabia.

While the report does acknowledge that, apart from Covid-19, the industry has a number of issues such as disruptions to supply chains and materials shortages it pointed to the high level of construction activity around the world as being very positive.

### GLOBAL CONSTRUCTION OUTPUT



### GLOBAL SALES SHOWING PRE AND POST COVID FORECAST



# CIRCULATION

# INTERNATIONAL CONSTRUCTION REACHES EVERY COUNTRY IN THE WORLD

# MAGAZINE

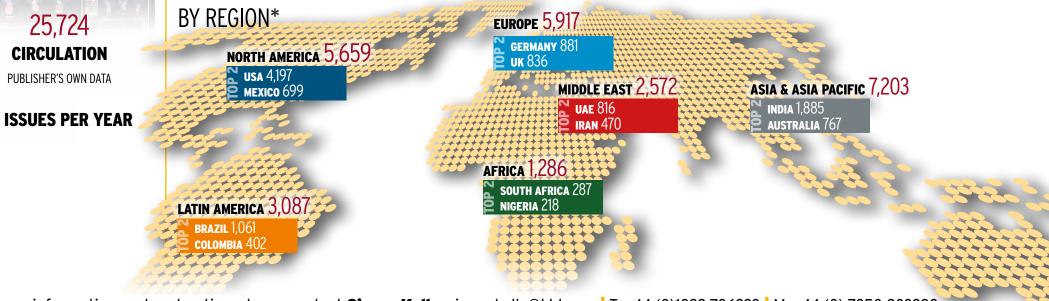
# World's top 200 Instruction World's top 200 Instruction Bondard Stop 200 Instruction

• Our circulation targets buyers of equipment: Contractors and equipment rental companies purchase 75-80% of all construction equipment in the world; we reach 15,000+ contractors and 2,200+ rental companies each issue

- Our circulation is fluid and determined by the construction output in each country
- We target both the developing markets worldwide and the established construction markets

# BY BUSINESS TYPE

- 57% Contractor/Sub-contractor
- 9% Consulting Engineer/Architect/Quantity Surveying and Consultant
- 9% Equipment Rental
- 8% Manufacturer
- 8% Distributor/Agent/Equipment Sales
- 6% End Users (including energy/oil & gas/mining/utilities)
- 3% Other
- If your company operates just in Europe, request a media pack from our sister publication, Construction Europe, to see further advertising opportunities



For more information, or to advertise, please contact **Simon Kelly**: simon.kelly@khl.com T: +44 (0)1892 786223 M: +44 (0) 7850 203298

# FDITORIAL PROGRAMME 2022

EDITORIAL PROGRAMM	E 2022			international construction
JAN-FEB	MARCH	APRIL	MAY-JUN	PRINT REMAINS NUMBER 1
<b>CONTECH FOCUS:</b> Next generation surveying:	<b>CONTECH FOCUS:</b> The software revolution	MARKET INTELLIGENCE: Equipment Market Report	MARKET INTELLIGENCE: Yellow Table	Print is much more than JUST paper.
drones and new technology Earthmoving equipment: Heavy	<b>Concrete equipment:</b> Latest techniques and technology	Off-Highway RESEARCH	CONTECH FOCUS: New power: electric, hydrogen	
Engines: The benefits of diesel power NEW How to solve construction's skills shortage	Quarrying and mining: How new tech is being practically used NEW Trends: Sustainable	<b>CONTECH FOCUS:</b> Autonomy and robotics	and fuel cells High rise construction:	Our audience, your current and
COUNTRY REPORT: America	construction materials COUNTRY REPORT: <b>India</b>	Road construction 2030: How will the sector evolve?	Challenges and opportunities NEW international INDUSTRY SNAPSHOT	prospective clients, tell us that print remains their number one source of information. Read these independent
	FREE MARKET RESEARCH: Free independent advertising research for full pages or larger	NEW How to boost jobsite health & safety COUNTRY REPORT: Germany	NEW Trends: How urbanisation will impact construction's future COUNTRY REPORT: Australia	reports for more information:
BONUS DISTRIBUTION:           Image: World of Asphalt	BONUS DISTRIBUTION: 🗢 GIC		BONUS DISTRIBUTION: V Hillhead	🖒 Ad Performance: Print v Digital
JUL-AUG	SEPTEMBER	OCTOBER	GLOBAL CONSTRUCTION	NOV-DEC
PREVIEWS	SHOW GUIDE	LAST MINUTE NEWS	GUIDE	<b>CONTECH FOCUS:</b> Wearable technology
	bauma	bauma	Giobal Outlook	
MARKET INTELLIGENCE: ICON200	CONTECH FOCUS: Inside Construction's R&D	PREVIEWS	KHL Toplists analysis	Sustainable road building: The ways in which the sector is turning
CONTECH FOCUS: Connected construction:	departments		iC200 CRANES	increasingly green <b>Supply chains:</b> How contractors and OEMs are managing supply chains
is 5G a game changer?	Concrete: New tech and sustainability Global crane projects	<b>CONTECH FOCUS:</b> The BIM/Digital twin debate		NEW international INDUSTRY SNAPSHOT
Earthmoving equipment: Compact NEW How to make construction more sustainable	NEW Trends: Modular construction best practice COUNTRY REPORT: Brazil	Falsework and formwork: Global projects examined		<b>NEW Trends:</b> Mega projects - the key factors for success
COUNTRY REPORT: UAE		Drilling and foundations: New products and innovations NEW How to upskill operators		COUNTRY FOCUS: China
BONUS DISTRIBUTION:		COUNTRY FOCUS: South Africa		
🛇 M&T Expo 🛇 Bauma	BONUS DISTRIBUTION:	BONUS DISTRIBUTION:		BONUS DISTRIBUTION:

www.international-construction.com

# CREATIVE PRINT ADVERTISING

international construction

# UNIQUE ADVERTISING POSITIONS FOR SHOW GUIDE ISSUES OR SUPPORTING PRODUCT LAUNCHES OFFER A GREAT OPPORTUNITY FOR SOME HIGH IMPACT, HIGH VISIBILITY MARKETING.

# **BARN DOOR**





A split cover revealing your advert comprising a full page and two half page verticals.

# BELLY BAND/WRAPAROUND







Your belly band wrapped around the magazine with the option of linking to your double page spread of advertising inside the magazine.

# SUPPLEMENT





A supplement bound in the magazine consisting of four, eight, 12 or 16 pages.

# CREATIVE PRINT ADVERTISING

# MAGAZINES GIVE YOU THE SPACE TO TURN YOUR ADVERTISEMENT INTO A VISUAL STORY, NOT JUST A ONE-LINE PRODUCT PITCH.

# GATEFOLD: COVER OR INSIDE POSITION







### Three pages of advertising opening out as a gatefold from either the front cover or back cover. Or, opening out as a four- or six-page gatefold inside the magazine.





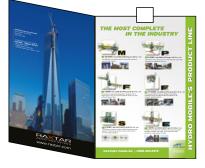
# POSTCARD

Attach a postcard to the front cover of the magazine for high visibility marketing that every subscriber will see and be engaged.



# BOOKMARK OR TABBED AD



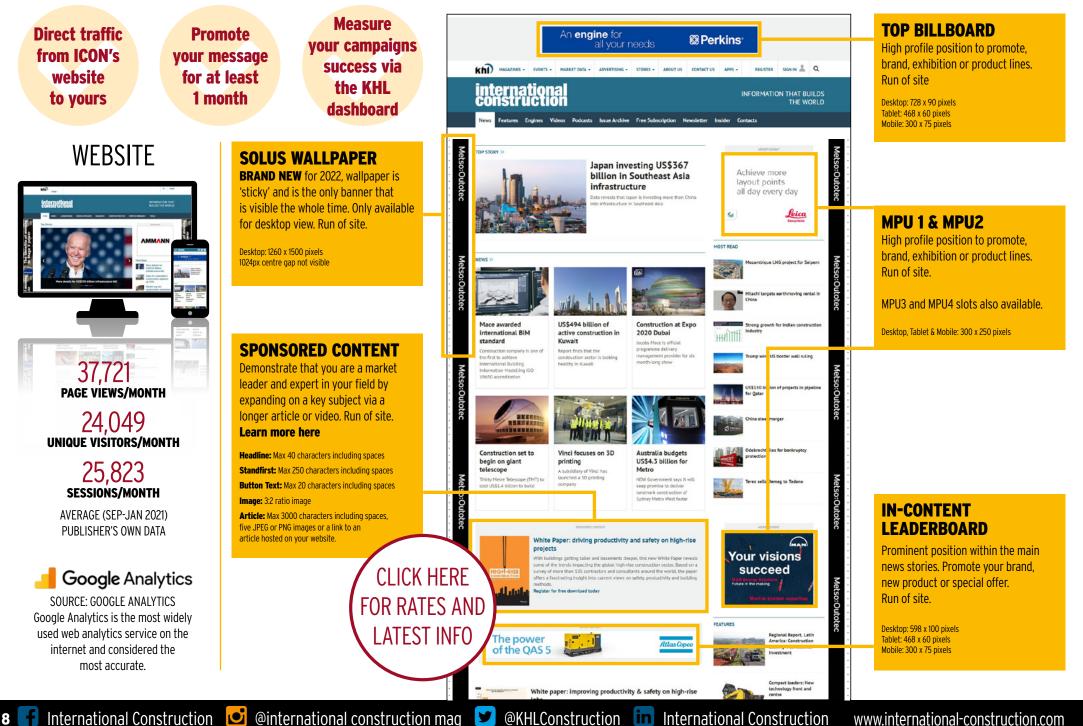


You can guarantee all subscribers see your advertisement with a bookmark added to your ad or highlighted with a tabbed insert.



# INTERNATIONAL CONSTRUCTION WEBSITE

# international



# THE CONSTRUCTION SOURCING GUIDE

# NOW HOSTED ONLINE, THE CONSTRUCTION SOURCING GUIDE IS THE ULTIMATE NEW MACHINERY GUIDE FOR THE WORLD'S CONSTRUCTION INDUSTRY

# constructionsourcingguide.media



5,082 PAGE VIEWS/MONTH AVERAGE (MAY 2021) PUBLISHER'S OWN DATA

### Easy to use search function is split into the following categories:

- Compaction & Roadbuilding
- Loaders
- Compressors
- Pumps
- Excavators
- Haulers
- Graders & Dozers

TOP BILLBOARD
Available for one advertiser only, benefit from your banner in the most prominent position on the website. Run of site.
ADVERTISE FROM 🔇 3,250 🦪 2,700 PER MONTH
Desktop: 728 x 90 pixels   Tablet: 468 x 60 pixels   Mobile: 300 x 75 pixels

**ADVERTISING OPPORTUNITIES:** 

### **BECOME A SOURCING GUIDE SPONSOR**

Senefit from your logo on every page of the site driving brand recognition

SPONSOR FROM (§) 2,625 (§) 2,190 PER MONTH

Minimum width: 600 pixels. File type: PNG or JPG or EPS (transparent background). GIF's are not supported. Logos are optimised during the upload process and will not display at full size.

For more information, or to advertise, please contact **Simon Kelly**: simon.kelly@khl.com T: +44 (0)1892 786223 M: +44 (0) 7850 203298

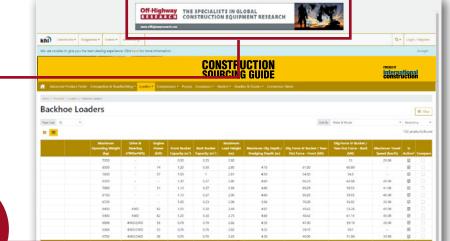


DISCOUNT

FOR RECOGNIZED

AGENCIES OR DIRECT

INVOICING





PLACE YOUR MESSAGE IN FRONT OF KEY BUYERS WHO ARE CURRENTLY SOURCING NEW EQUIPMENT

# INTERNATIONAL CONSTRUCTION NEWSLETTER

**Reach your** audience direct to their inbox 4+ times a month\*

# NEWSLETTER



# **WEEKLY DISTRIBUTION**

AVERAGE (JULY 2021) PUBLISHER'S OWN DATA

Materials are due one week prior to mail date. Send all materials and links to: production@khl.com

# LIMITED TO **6** ADVERTISERS PER ISSUE

**Direct buyers** straight to your chosen landing page

### **SPONSORED CONTENT 1 SOLD WEEKLY**

Align your

brand with the

latest news for

our industry

Highly prominent position to dominate newsletter with space to expand your message.

### Limited to 1 advertiser per week.

Headline: Max 60 characters including spaces Standfirst: Max 400 characters including spaces Button Text: Max 20 characters including spaces Image: 570px width by 190px height high res image Article: Five images (Jpeg or PNG formats), text (up to 3000 characters including spaces) or please supply a link to an article hosted on your own website.

### **SPONSORED CONTENT 2 SOLD WEEKLY**

Build brand awareness, promote a new product/service or drive downloads of a white paper.

### Limited to 1 advertiser per week.

Text: Max 308 characters including spaces Button Text: Max 20 characters including spaces Image: 3:2 ratio image high resolution image Article: Five images (Jpeg or PNG formats), text (up to 3000 characters including spaces) or please supply a link to an article hosted on your own website.

\*With the exception of the sponsored content positions which are sold on a weekly basis

Wörld**construction**week Top story Construction at Expo 2020 Dubai Jacobs Mace is official programme delivery management provider for six month-long show ... An engine for all your needs



89 Perkins



### First development by KTR think tank

The EVOLASTIC expands KTR's coupling range by a backlash-free and torsionally soft all-rounder for applications in frequency controlled or 1. C - engine drives. The new coupling will be available in ten sizes and each ten basic versions for nominal torques from 100 to 5,600 Nm.

### Enter The Dragor

Vinci focuses on 3D printing A subsidiary of Vinci has launched a 3D printing

company



Europe the leader in robot tech Construction companies in Europe lead the world with an average of 1.2 robots per 10,000 workers ...



Enter The Dragon

Allseas lifts 25,000 tonne platform 25,000 tonne Brent Bravo oil and gas field platform topside lifted by Allseas Pioneering Spirit.



### **TOP BANNER SOLD MONTHLY** Guaranteed top position for entire month.

Limited to 1 advertiser per month.

Desktop, Tablet & Mobile: 570 x 200 pixels

### **SPONSOR BANNERS SOLD MONTHLY**

Branding opportunity, drive leads to your website. All sponsor banners rotated during the month.

Limited to 5 sponsors per month.

Desktop, Tablet & Mobile: 570 x 100 pixels

**BUTTON BANNERS SOLD MONTHLY** Cost effective digital branding.

Desktop, Tablet & Mobile: 150 x 150 pixels

**10 F** International Construction **o** @international construction mag

y @KHLConstruction in International Construction

**CLICK HERE** 

FOR RATES AND

LATEST INFO

www.international-construction.com

# **BAUMA DAILY NFWS**

**Promote your** 



7 newsletters;

50,000 DISTRIBUTION PUBLISHER'S OWN DATA

### **SPONSORED CONTENT**

50,000

distribution

offers combined

potential views

of 350.000

Highly prominent position to dominate newsletter with space to expand your message.

### Limited to 1 advertiser.

Headline: Max 40 characters including spaces Standfirst: Max 250 characters including spaces Button Text: Max 20 characters including spaces Image: 3:2 ratio image Article: Max 3000 characters including spaces,

five JPEG or PNG images or a link to an article hosted on your website.



landmark construction of Sydney Metro West.

### Driving change with Lokotrack® e-Power



WIRTGEN

With challenging operational conditions driving change for aggregate producers, there is a considerable rise in popularity of hybrid mobile crushing and screening solutions worldwide - the demand goes further Central Europe or the Nordics.

### Lokotrack® e-Power

Vinci focuses on 3D printing A subsidiary of Vinci has launched a 3D printing company



Bauer trench cutter reaches 228n FalCon project sees Bauer BC 50 cutter reach record depth in search of diamonds in Kimberlite fields...

Europe the leader in robot tech Construction companies in Europe lead the world with an average of 1.2 robots per 10,000 workers.



Vinci focuses on 3D printing A subsidiary of Vinci has launched a 3D printing company..

Allseas lifts 25,000 tonne platform 25,000 tonne Brent Bravo oil and gas field platform

topside lifted by Allseas Pioneering Spirit ...



### **TOP BANNER**

Guaranteed top position for all 7 issues of the Bauma Daily newsletter.

Limited to 1 advertiser.

Desktop, Tablet & Mobile: 570 x 200 pixels

### **SPONSOR BANNERS**

Branding opportunity, drive leads to your website. All sponsor banners rotated after each issue.

Limited to 4 advertisers.

Desktop, Tablet & Mobile: 570 x 100 pixels

**BUTTON BANNERS** Cost effective digital branding.

Limited to 3 advertisers.

Desktop, Tablet & Mobile: 150 x 150 pixels

11 🕂 International Construction 🔟 @international construction mag У @KHLConstruction in International Construction www.international-construction.com

**CLICK HERE** 

FOR RATES AND

LATEST INFO

# DIGITAL ISSUE SPONSORSHIP



NEW for 2022. Solus position available on the download email sent to all International Construction's digital readers for every issue (9 in 2022). Total digital readership is **17,808. Learn more here** 

# OUTSIDE FRONT COVER



**NEW for 2022.** The Outside Front Cover is the first page of the digital issue of International Construction, opposite the front cover. Dominate the digital issue and benefit from the circulation of **17,808.** Learn more here

# WHITE PAPERS



Like so m<mark>any others, our</mark> audience is crying out for good quality information to help them run their business better and more efficiently. **Learn more here** 

# **PRODUCT LAUNCH PACKAGES**



Use International Construction to promote your new products and services. International Construction can offer a blended marketing approach including:

- Remarketing
- Digital banners
- Social media campaigns
- eCasts
- Fully hosted webinar

...to drive awareness and more importantly sales.

With uncertainty surrounding live shows, more and more clients are finding this method a good cost effective alternative. And we have the audience to make it work for you. **Learn more here** 



# EBLASTS



International Construction has a global database of approx. 30,000 active decision makers. Rent this list to drive leads, promote your event, increase sales. Prices start at US\$450/€380 per 1,000. Learn more here

# **CONSTRUCTION SUSTAINABILITY SUMMIT 2022**

# A BRAND NEW EVENT FOR 2022 FOCUSING ON SUSTAINABILITY WITHIN THE CONSTRUCTION MARKET

# SUSTAINABILITY SUMMIT

### 6 SEPTEMBER 2022





### **AVERAGE** REGISTRATIONS

PUBLISHER'S OWN DATA KHL 2020-2021 SUMMITS During 2020-2021, KHL hosted a number of successful virtual events, ranging from webinars to mini conferences. Following great success with the Construction Technology Summit (please click here for the recording), ICON and CE will launch a joint event focusing on a mega trend affecting the construction sector... Sustainability.

In the Construction Sustainability Summit, a panel of experts will examine crucial issues for the industry, including operating within the circular economy, driving emissions reduction and accessing finance for sustainable projects.

### **SPONSOR BENEFITS**

e-newsletters (1 month)

Virtual stand video

Virtual stand

- Host videos, documents and brochures on virtual stand\*
- Interact with attendees using chat function
- Receive list of contact details for all attendees\*

Logo on holding slide on screen during event

Video played during break within the event

Round table discussion - solus logo branding

Slider banner during event (logo)



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*Dependent on option chosen	
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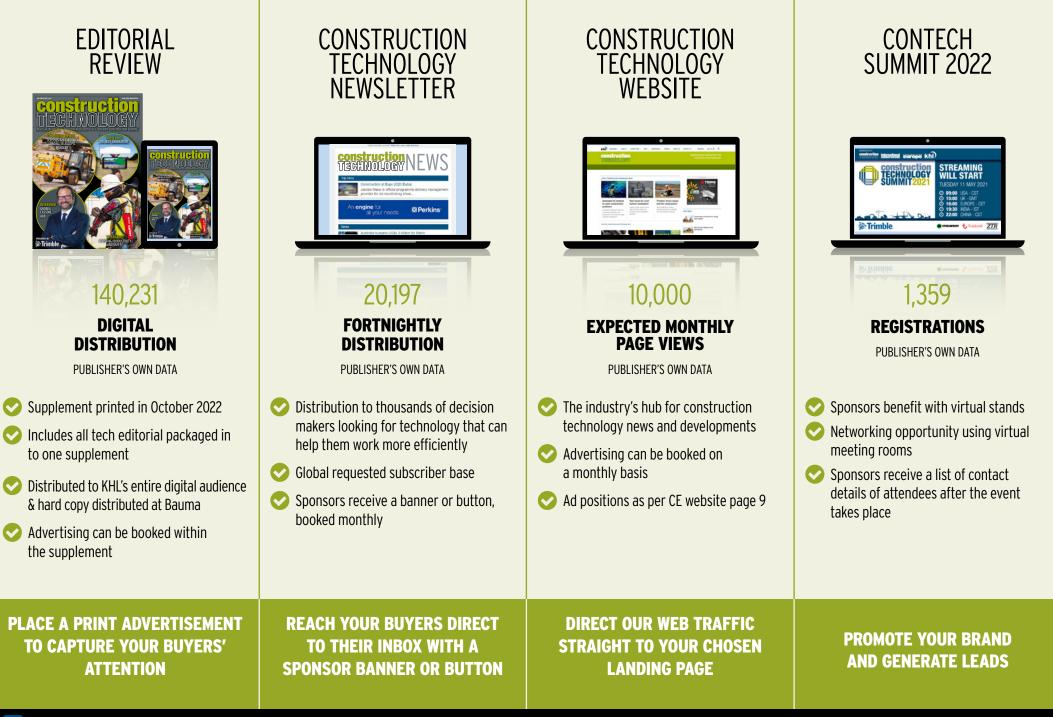
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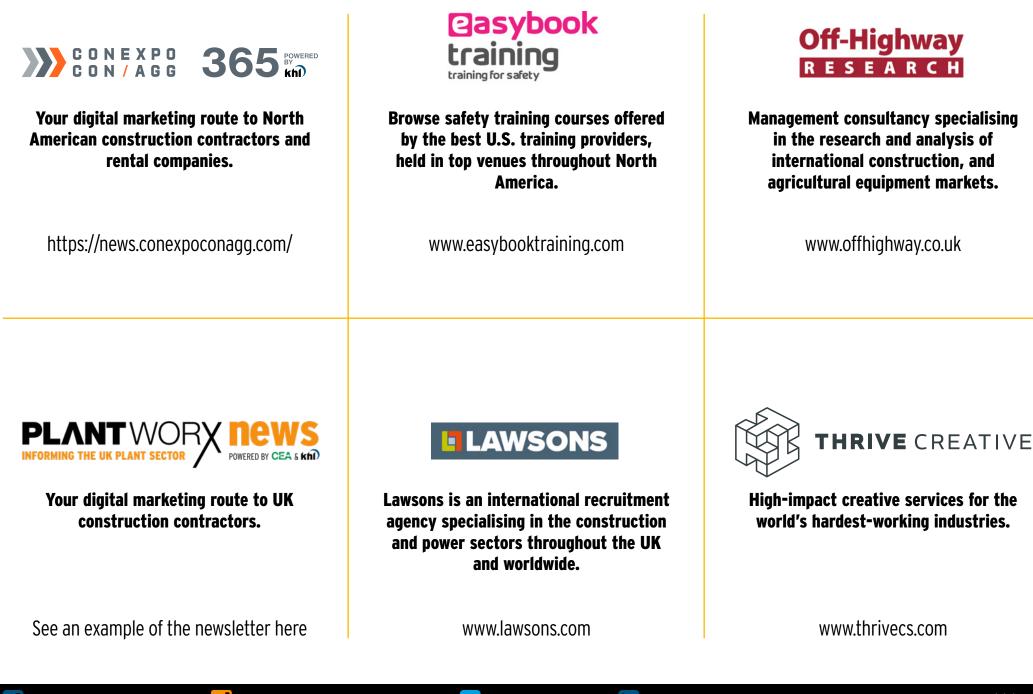
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# **CONSTRUCTION TECHNOLOGY**



www.constructiontechnology.media

# PARTNERING COMPANIES



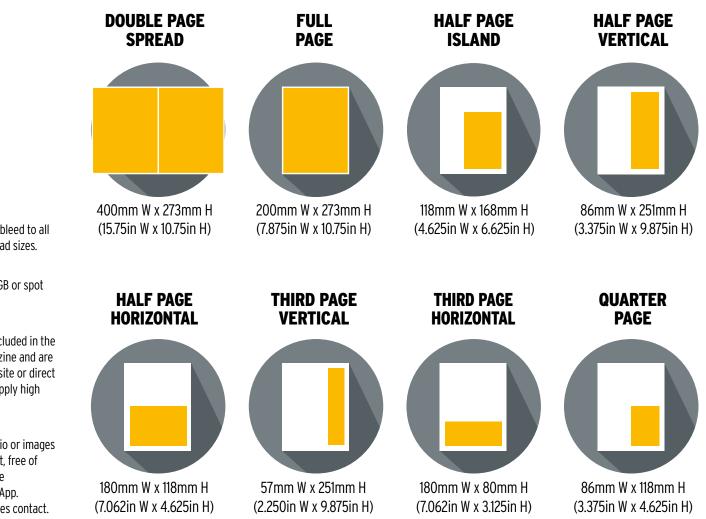
### www.khl.com

15 📑 International Construction 过 @international construction mag У @KHLConstruction in International Construction



### **RICH MEDIA**

 Link additional video, audio or images to your digital advertisment, free of charge, when viewed via the International Construction App.
 Please talk to your local sales contact.



For more information contact: production@khl.com +44 (0)1892 786262

# KHL PORTFOLIO



THE INTERNATIONAL GROUP, WITH OFFICES IN NORTH AND SOUTH AMERICA, CHINA, INDIA, UK, GERMANY AND ITALY WITH SUPPORTING OFFICES ACROSS THE GLOBE, OFFERS THE FOLLOWING PRODUCTS AND SERVICES:



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