THE LEADING NORTH AMERICAN MAGAZINE FOR ACCESS INDUSTRY INFORMATION





www.accesslifthandlers.com

www.khl.com

THE BRAND



ACCESS, LIFT & HANDLERS

Bigger. Bolder. Better.

Access, Lift & Handlers is the only business-to-business publication dedicated to covering every sector of work at height, and it is the only title that provides best business practices and valuable information so readers can work smarter – and more efficiently.

From scissor and boom lift coverage to the latest on telehandlers and scaffolding, ALH's editorial dissects not only relevant products, but also the growing technologies within them. Readers will also find regular, in-depth market reports that provide pertinent sector information through exclusive executive interviews with the world's largest rental companies and OEMs.

ALH doesn't only focus on headline-topping corporations, though. Readers will also find insights ranging from regional players to one-location outfits; After all, 45 percent of the U.S. rental market is made up of independents.

Beyond print, ALH offers a range of products and services that spread across multiple channels. From rich-media-heavy digital editions and constantly updated websites, to video interviews and the magazine's annual conference, ALH's route to market is all-encompassing. No one covers the industry as thoroughly and professionally than Access, Lift & Handlers.

MAGAZINE



2021 SIGNET ADSTUDY®

WEBSITE



UNIQUE VISTORS/ MONTH

PUBLISHERS OWN DATA



SOURCE: GOOGLE ANALYTICS Google Analytics is the most widely used web analytics service on the internet and considered the most accurate.

THE BRAND



MORE THAN JUST A MAGAZINE, ALH AND KHL GROUP OFFER A WIDE-RANGE OF PRODUCTS AND SERVICES SUITED FOR THE MARKET



CIRCUIL ATION



IF YOU'RE LOOKING TO INFLUENCE THE RIGHT AUDIENCE THROUGH A DYNAMIC, STRONG VEHICLE, ALH WILL DRIVE YOU THERE

MAGAZINE



ISSUES PER YEAR

2-3 PEOPLE PER ISSUE AVERAGE PASS-ALONG

2021 SIGNET ADSTUDY®

ALH reaches the people you aim to do business with. From independent and large rental companies to regional and national contractors, ALH's highly targeted readership is constantly fine-tuned by our dedicated circulation team.

ALH is the fabric of the industry. We reach:

- MEWP and telehandler rental companies
- Mast climbing work platform dealers and distributors
- Original equipment manufacturers and suppliers
- All IPAF, California Rental Association and Scaffold & Access Industry Association members

Access, Lift & Handlers can ensure your advertising spend is targeted toward current and active buyers of access equipment through our unique Proof of Performance (PoP) indicator. Through PoP, we can demonstrate exactly who reads our magazine and guarantee those readers are relevant to your business.

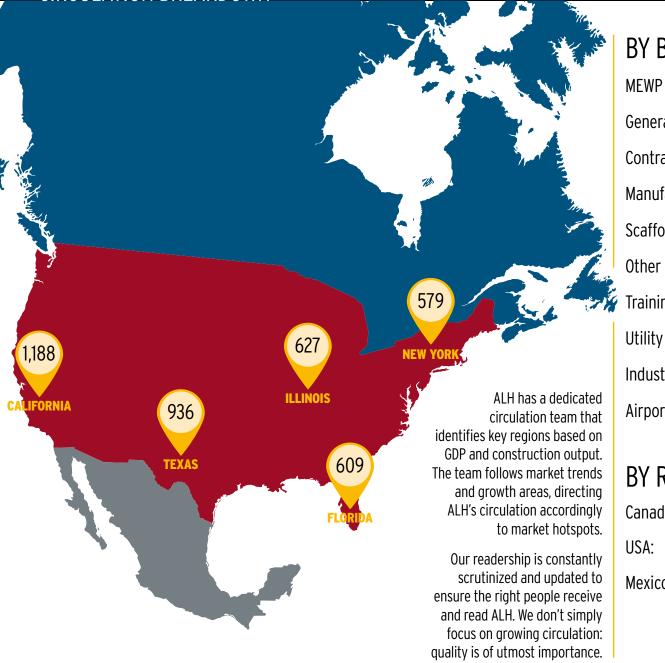
In addition to PoP, our regularly conducted readership surveys and yearly Signet Ad Study scrutinize each page of each ALH issue. The results provide us with detailed and valuable feedback that keeps our finger on the pulse of the market.

45 MINUTES If your company operates worldwide, request a media pack from our sister publication, **AVERAGE READ TIME** Access International, to see further advertising opportunities.

For more information, or to advertise, please contact **Tony Radke**: tony.radke@khl.com +1 602 721 6049

CIRCULATION BREAKDOWN





BY BUSINESS TYPE

MEWP Rental Companies	3,637
General Equipment Rental	2,728
Contractors	2,598
Manufacturer/Distributor/Equipment Sales	1,818
Scaffolding/Masonry Contractors	1,299
Other - Consultant/Finance	390
Training	142
Jtility Companies	132
ndustrial Maintenance	125
Airports/Ports & Shipbuilding	121

BY REGION

anada:	1,435
ISA:	11,068
lexico:	486

TOTAL: 12,989

2022 FDITORIAL PROGRAM



JANUARY-FEBRUARY



BEST BUSINESS PRACTICES

Addressing the labor shortage: Attracting and retaining talent

SHOW GUIDES



PRODUCTS

- **Telehandlers**
- **Electric scissors**

BONUS DISTRIBUTION:

- **World of Concrete**
- **IAPAs/IPAF Summit**
- **CRA Rental Rally**
- **SAIA Committee Week**

MARCH-APRIL

BEST BUSINESS PRACTICES

- Economic report rental and OEM
- Preventing falls while working from height/OSHA's annual **Safety Stand-Down**

PRODUCTS

- **Telescopic booms**
- Low-level access •

BONUS DISTRIBUTION:

SAIA Committee Week



MAY-JUNE

TOPLIST



BEST BUSINESS PRACTICES

Training update •

PRODUCTS

- **Compact telehandlers**
- **RT** scissors

SIGNET ADSTUDY©

5

FREE independent advertising research for full pages or larger

BONUS DISTRIBUTION:

SAIA Annual Convention & Exposition

SCAFFOLD & ACCESS MAGA7INE





Within each issue of Access, Lift & Handlers, readers will find Scaffold & Access magazine, the only publication dedicated to the scaffolding markets across North America.

Covering every work sector at height.





How do you measure recall and readership of your advertisements?

Advertise in the May-June issue of Access, Lift & Handlers with a half page or greater, and we will provide you with an independent, detailed advertising report that not only measures recall and readership, but also the awareness, familiarity and perception of your brand.

This independent brand feedback from our loyal readership can help you shape the strategic direction of your brand.

2022 EDITORIAL PROGRAM



JULY-AUGUST

BEST BUSINESS PRACTICES

 How utilizing technology within your company and on jobsites will save costs, improve productivity

SHOW PREVIEWS



PRODUCTS

- Articulating booms
- MCWPs/Hoists

BONUS DISTRIBUTION:

ALH Conference
Bauma
SAIA Annual Convention & Exposition

SEPTEMBER-OCTOBER

BEST BUSINESS PRACTICES

NOVEMBER-DECEMBER

- Tips for buying used equipment
- Outsourcing equipment maintenance - benefits for your business

SHOW PREVIEWS



PRODUCTS

Micro19 mee

- Micro scissors
- Engines, tires, batteries

BONUS DISTRIBUTION:

- Vorld of Concrete
- 🂋 CRA Rental Rally



LOOKING BACK: ALH TURNS 15 YEARS OLD

Access, Lift & Handlers will celebrate its 15th year of publishing in 2022.

To celebrate ALH's milestone, each issue in 2022 will feature a special "throwback" article from 15 years ago.

Readers will then be invited to visit ALH's website for an update regarding the topic at hand.





EDITORIAL DEADLINES

Editorial can be submitted to editor Lindsey Anderson one month prior to each issue.

If you wish to receive exact deadlines, contact Lindsey: lindsey.anderson@khl.com +1 312 929 4409

www.accesslifthandlers.com







BEST BUSINESS PRACTICES

Tomorrow's aerial equipment
electrification updates

SHOW GUIDES

CONFERENCE AWARDS2022

PRODUCTS

- **Rotating telehandlers**
- Specialty MEWPs (Trailer-, track- and truck-mounts)

BONUS DISTRIBUTION:

7 F accessliftandhandlers 🧿 @accessliftandhandlers 💟 @khlgroupalh in access-lift-and-handlers-magazine

💙 ALH Conference 🛛 👽 Bauma

CREATIVE PRINT ADVERTISING



UNIQUE ADVERTISING POSITIONS FOR SHOW GUIDE ISSUES OR SUPPORTING PRODUCT LAUNCHES OFFER A GREAT OPPORTUNITY FOR HIGH IMPACT, HIGH VISIBILITY MARKETING

BARN DOOR



A split cover revealing your advert comprising a full page and two half page verticals.

BELLY BAND/WRAPAROUND







Your belly band wrapped around the magazine with the option of linking to your double page spread of advertising inside the magazine.

SUPPLEMENT





A supplement bound in the magazine consisting of four, eight, 12 or 16 pages.

For more information, or to advertise, please contact **Tony Radke**: tony.radke@khl.com +1 602 721 6049

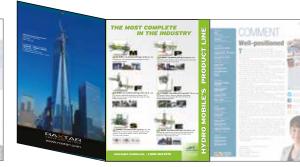
CREATIVE PRINT ADVERTISING continued

MAGAZINES GIVE YOU THE SPACE TO TURN YOUR ADVERTISEMENT INTO A VISUAL STORY, NOT JUST A ONE-LINE PRODUCT PITCH

GATEFOLD: COVER OR INSIDE POSITION







POSTCARD

Attach a postcard to the front cover of the magazine for high visibility marketing that every subscriber will see and be engaged with. Rotating telehandlers relidability berkeld Pares

Three pages of advertising opening out as a gatefold from either the front cover or back cover. Or, opening out as a four- or six-page gatefold inside the magazine.





For more information, or to advertise, please contact **Tony Radke**: tony.radke@khl.com +1 602 721 6049

BOOKMARK OR TABBED AD



You can guarantee all subscribers see your advertisement with a bookmark added to your ad or highlighted with a tabbed insert.



You Tube

S US\$ RATES

MAGAZINE



ISSUES PER YEAR

45 MINUTES **AVERAGE READ TIME**

2-3 PEOPLE PER ISSUE AVERAGE PASS-ALONG 2021 SIGNET ADSTUDY®

NUMBER OF INSERTIONS:	1	3	6	
DOUBLE PAGE SPREAD	\$6,000	\$5,850	\$5,550	
FULL PAGE	\$4,120	\$4,010	\$3,700	
HALF PAGE	\$3,100	\$2,980	\$2,680	
THIRD PAGE	\$2,470	\$2,360	\$2,055	
QUARTER PAGE	\$1,750	\$1,650	\$1,350	
FACING MATTER		15% extra on page rates		
ISLAND POSITION		20% extra on page rates		

ACCESS, LIFT & HANDLERS APP

Bringing the most relevant and important news and reviews on the entire North American access market in the latest mobile formats.

- By downloading the Access, Lift & Handlers app, readers can:
- Access additional rich media such as photo galleries, audio commentary and video footage
- Download online, enjoy offline
- Download past issues of ALH from the archive

Total app opens for the period: Aug 2020 - Jun 2021 - 4,191

RICH MEDIA

Link additional media to your digital advertisement when viewed via the Access, Lift & Handlers app.

Images limited to 10 per slide show (JPG or PNG only) Video supplied as MP4 format (max. 30MB) or YouTube link Sound supplied as MP3 format (max. 15mb)

Please send all relevant materials to: production@khl.com

For more information, or to advertise, please contact **Tony Radke**: tony.radke@khl.com +1 602 721 6049

nar ching yet

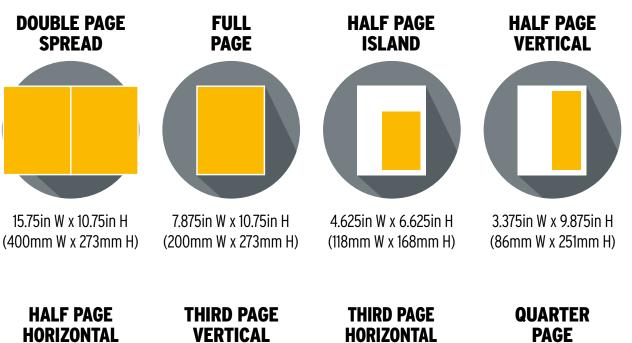
snorke

Ð

MAGAZINE SPECIFICATIONS







BLEED SIZE

 Please add 0.125in (3mm) bleed to all edges of full page and DPS ad sizes.

COLOR

• CMYK only - do not use RGB or spot color.

BONUS DIGITAL ISSUE

 All advertisements are included in the digital version of the magazine and are linked to the company website. Please supply high resolution pdf files.
 HAET FAGE HORIZONTAL
 HIRD FAGE VERTICAL
 HIRD FAGE HORIZONTAL
 GOAR TER PAGE

 Image of the state of the st

For more information contact: production@khl.com +44 1892 786262 +1 262 754 4130

ALH WEBSITE





ALH e-NEWSLETTER





Get the week's access, telehandler, MCWP and rental news delivered directly to your inbox. Beyond breaking news, the ALH newsletter also features relevant industry videos, in-depth features, market analysis

and more. **SPONSOR BANNER** 1&2, 3&4, 5&6 Excellent brand building position within high quality editorial content. TREA Desktop, Tablet & Mobile: 570 x 100 pixels S 1,650 per month Why are \$ 1,450 per month Arecent mart cor \$ 1,250 per month Autonom Founder potential of autonomy for construction. A LOMO Even More Construction News Mobile towers - new standards explained 100 Sophie Ellam, at WernerCo, discusses what the new European EN1004-1 standards mean for the industry Pioneering the Pakistani access market Fleet Rentals is helping to create the conditions required for the Pakistan powered access market to. **Complete Projects** MAGN Ahead of Schedule Rob Oliver to step down as CEA's chief exec Suneeta Johal named as new CEO of UK-based Construction Equipment Association Work starts on \$1 billion Legoland in China Work has begun in China on what will be the world's largest Legoland. XUTILITY EXPO 202 THE SHOW IS ON!

Sponstreet Context

13 f accessliftandhandlers 🧿 @accessliftandhandlers У @khlgroupalh in access-lift-and-handlers-magazine

ALH TOP LISTS

INCREASE THE EXPOSURE OF YOUR ADVERTISING MESSAGE. TOP LIST ISSUES ARE REFERENCED BY READERS THROUGHOUT THE YEAR

ALH keeps readers up-to-date with the latest access market information through our industry-leading benchmark studies. Top lists appear in select issues throughout the year to highlight the leaders in various sectors of the industry.



MASTCLIMBER20

ALH's in-depth coverage of North America's largest MCWP and hoist-renting companies ranked by total number of drives within fleets.

DISTRIBUTED WITH THE JAN-FEB ISSUE

and presents. All reports.		dallans		1.3	107 S 107 10 128	2021 2020 2 2,020 2,145 2,027 2,012 4,302 2,001	413-2021 2018 2018 2017 41.35% 2.154 1.458 989 28.86% 2.859 2.114 1.656 29.86% 4.013 2.147 2.884
						despine wij Nigheng beit per- rek en enseme of expensione- ter forstearter (2011) faite er it de senseter 2001 faite er it de forsteagt beste er it de forsteagt beste will de senset beste will be generativen bei er it hen 100 percentificen bei er iten 100 percentificen bei	invariant in their laws. Independents rises Upper lasting, survive 11 (see the 1604, resonant) is the fit present this part indication for the which frame 7 hashes ware a 75 present instrument is the other fit present present. Reports Darkhell Pensies, which press is first date 10 (set), and is a distance for press to for the other with press to find
AND CONTRACT NAME	NUMBER OF	MONITO OF	(%. CAURED)	URLINE .	1000	1000	
Jun Converting	DAVES NOT	2010122020	200-2021	URLINE IN	winds	PR08	when harmolines, much a similar second and a second s
the last of the	1.00		MID	Herinal Galery Caralle	THE DOCUMENT OF	AM 317 208	
			- Mills	Jane Ci	THE RELIES	61100-670	
The second second			2215	Coloriton M	THE REAL PROPERTY OF	NO ST 6M	"Surgers is loaking to a new second effective array which and wait similary, and to mare
Inter Training			110	Brien MA	THE STORE IN	417 200-0100	
ter factori i bentr	145			Grader, M.	THE ADDRESS OF THE ADDRESS OF	80-83.TM	
time interest	100		1115	Gran L	THE DRIVE WERE DO	400-600-2722	
Alex Berry			145	Grap A	THE REPORT OF	21.00.880	
							To been an interesting you had most of an marketers been been writed. So, 1000 by
							a life grants'
							Figure and a second sec
Statement Incluit Inclus			2.47%				The results
				Kashulin 76		86-66-661	
Retired Red Cinkers	10						Assessible Score, 18.5 Souther 1928 and
Barr Induiting Company"	-						contaction in the library of 2020 with the being of initially search, manufactures, and lost searces,
States I want hades ins.		28					The second
States Ref Cining	-	20					
and the second		24	1405	Oriege &			
		20	8475	America VI		20141480	ing manifold line (see a survey) in Nach Jonation Free last are converting manifold, a stability
						31400 180	Fyre han any entrustion guardent, a stack that is included at real marks labor.
a contract of the second se							
2 Lander 2 Lander Lander Lander Langerey Inc.		2	640	Away, KC Polyantia, Pa	THE ADDRESS CONTRACTOR	211.702.200	series filter Linksy Johnnes # (12) 400 801 m in mains John animarititian



TELEHANDLER30

ALH's yearly report on North America's telehandler market. Rental companies are ranked by total number of telehandlers within their fleets.

DISTRIBUTED WITH THE MAY-JUNE ISSUE

-	CONTRACT	-	ARTER OF		CREMENTER CREMENTER CREMENTER	-	Train a training of the local starts
. 173	per tera	Germania (1	2.02	2.20	125		and part 16 10. The setting appendix
	Select Select	Average and	2.22		6.75	The automatic state over	
	HERE Restate Inc."	And See N	6.00	629	4.95	see het maken	to be it and upon the statement
	Nal Independ Sectors	Selections 14	1.00	5.00	100	was be main melower	
	Denick Delement Co.	Page 12	6.00	658	6.05	www.cominimum.com	di spaniel derena is bei titi ander bei ten alt im met helle (obselfertio
1 10	days for the	in the N	6.004	6478	18.85	THE OWNER OF	
	Level Washings"	Lonin K. Grate		45	685	see in line in an	bes 200 v1/20. TO for write land billedor
	Designed Seat	Annual I			645	www.colout.com	
	Advertised in the	And also M		50	105	The structure of the second	nate perceptifier by pigner in London Landerset is han his for the land hander
1110	Habdwark in LC	Series 5			185	and billions	
	Really	Balate Pro: IE. Garada			105	an coller	Landah misuni h kisturalar hat iy jur ang Camati maning a tital of Califordi
	Distantion .	India Mi		- 65	475	www.elec.midd.com	
	The ALL Fandy of Companies (ALL Fundam & Grane Tential Grap)	Granieni, Gr			645	was allowed and	Anno a fue for specifics.
	Rental Equipment Incomingnation (MEC)	Harri, S.	25	30	145	www.closeperdist.com	6.022 aris compared to last profix 6.023. procision designed to increasing for residential
110		Generalis, SC	200	- 20	645	THE ADDRESS	Bet after an init forfor time for het, nit ormanise and one ansistence in addition in start and industries which are an an initial in the second sec
	Countair Spipment Ga.	Califich, III	26	30	105	was closed any operations	is here analyzed by date adhesi mash of the industry and the internet to find up a share being to find up a share being
0 100		Hiles, M	24	-	4.85	www.amalibeacam	
	All I Spigners Revisi	Geor Park, KF	ZN	10	8.05	was discripted as	Big gains from the middle Attrictor or in he Adver Long Over man, for both long till all laterent Common composited UC with with longing
	Island Drame Tental Inc.	Hadan, M	21	100	60%	www.idedictory.withings	Anial used is infrantic state in a state in the Anial State Contract of the Anial State Infrantic State Contract of the Anial State Infrantic
1 20		Gradue, ME	100	10	2.365	www.amand.com	sight, adding 12 with its for the lasting life a
	Epipered Tailes, Inc.	Restalle, TK		10	125	www.iffin.com	beine d 2% with a second secon
	Associated Supply Company, Inc.	Galdenik, TX		68	645	www.anany.com	at statute for the part of the
	Edition Spipeer	Otiones, DK, Garanter		16	145	www.iadiirfeldopiprent.co	
	Discount Cone Service*	Entrylensk, S.		18	4385	www.chrone.com	a instant i formet in and a stant i former a little seguery some handware i former
	Kelp Luib Robinsy	Oxiahana City DK	-	10	1.805	www.kitty-weith.com	and and a second s
	Higgs Cours and Higging Co."	Earliands, CA		-	6.05	www.highumm	sincere and barrier and the second states
	Hint H Brank, Im.	Gran Point, M			645	www.itimah.um	entities anticipies
	Alastic Milphen	Refeb. 10		- 24	198	www.atlanticitiepines.com	
1 210	Artises Combustion Optionent & Repply*	indespels, N			1.05	and diversity on	and the state of t



AERIALS20

The definitive listing of North America's top aerial-renting companies ranked by fleet size. The list includes scissors, booms, towables and vertical mast machines.

DISTRIBUTED WITH THE SEPT-OCT ISSUE

Aure Anne Convert	141,752	-	1.00002					
				540.000	1020170	waste	- NEW	d'antid regionant settid comparies ner for mars, an lise for retial descripts proved
			4475	198.200	Securit C	100.00	80.472.337	article agestions of all little named restal production is project 12 property article
		104,200	19.805	16.00	Ter MELLE	THE ARTICLE		
A Abara Sectab	21,297	25.50	LDS	27.254	La Iron M	THE RELAT	80.00.001	gives the case array of product anti-products, and case. The pipe first this subserve emission
1 2 Ann Berlin'	28,200	23.90	2.0%	24.00	Path State, N	see infension	AND 217 276	
5 8 M Dealersed Services	27,822	2112	610	25.246	Refer Telape Lik	was in spins		production and end in the index of the second secon
6 Supplier Surgement	20,200	21.500	5405	20.00	Parts II	www.accidence		
2 A Englaneed Dead	1.000	6.000	AUX.	180	Hen D	THE REAL OF	80 40 2 2	is private of the privation of the later. As we have and more from the private of
a Riters Indeped"	1,200	1,200	105	143	Jale 11	res historia		
10 Mar Bradah."	4,200	4100	1425	1.00	Denis M.	THE SECTION		desited result of 12 bet parmay work is a specificent space of and material
THE NA. Frankle Indonesi LLC	173	84	85	85	Grammet Of	rea betilensi	merican Add. 401 MMT	
THE MUST Reach Co.	1210	3,200	125	163	Series 5	was billion	80.00.00	mean later there are all a part number of information party material series are
O 10 Admar Supply Co. Inc.	1.000	2.045	1105	2.779	Substite W	THE ADVISED		
O 10 Alth Inclument Reald	2.628	2.102	19.755	2108	Date Park MT	THE ADDRESS		To all use how the industriality, and make
16 18 All Andals INT Family of Con-		2.500	6.075	2100	Georgeni (M	THE ACTION	26.06.0.0	
5 18 Simples Septement Revial	2.00	2,000	1105	1.67	Merical Carata	THE STORE OF	80.00108	apain, being is maryling
- M American Schoor Lift	1.600	1.000	6205	1.302	English CA	res maintaine	20.00.007	and the second sec
No. Reald Inclusion Investment		1207	2.05	85	Salard MC	THE MUTCHING		1.02.34242113
The Acons Location +	1.100	105	19.05	31	Gastra Grants	THE APPLICATION		the States of the
IT ACTS LE Company"	149	1.85	105	1.002	New Al	THE ADDRESS		the second se
A III IIII E-fresh	1,000	1,000	105	1.00	Lengt L	was Krash or		the second second
2 2 Indexed Federa Inc.	1428	10	100	30	Salula 3	was dincen	6522.69	and the second se
2 27 Birch Incidental Co., Inc.	1427	10	19.65		Inlinear M.	was history.	Makes and	
20 20 Mart Case Redd Inc.	120	111	100	26	Nation V	THE PARTY OF		and the second se
A Street Independ. bu."	700		125	10	Station &	THE PROPERTY OF		
A Read Inderides"	100		2.30%	61	Enteni &	was resident of		Forth Acres Shit Bank in Arrent In

ASSOCIATIONS

ALH aligns itself with relevant industry associations to provide its members and the industry a trusted means of communication.

These partnerships provide the industry and its important associations a vital means of communication while promoting growth, innovation and market awareness. All members of our partner associations receive and read ALH.



ALH is the official magazine of the **International Powered Access Federation** in North America. Every issue of the magazine carries two pages of news on the activities of IPAF and is distributed to all IPAF members.



ALH is the media partner of the **Scaffold & Access Industry Association (SAIA)**. Beginning in January, SA Magazine will appear within each issue of ALH.



ALH is a media partner with the **California Rental Association**. CRA members who have aerials, telehandlers or mast climbers in their fleets receive and read ALH.

Take advantage of the added benefits these top lists provide advertisers along with our regular features. Be sure to confirm your advertising space early as premium positions alongside these top lists sell out quickly.

To sponsor an ALH Top List please contact **Tony Radke**: tony.radke@khl.com +1 602 721 6049

ACCESS, LIFT & HANDLERS DEALER LOCATOR

United States

ALH MAKES IT EASIER THAN EVER FOR EQUIPMENT BUYERS TO FIND YOU!

www.accesslifthandlers.com/tools/alh-dealer-locator

Search the manufacturer and all participating dealer locations will show on the map. Your listing will include your contact information including address, phone number and website. Viewers can also send an e-mail directly to you.

BENEFITS:

- Your dealer contact information will be included on OEM specific advertisements within ALH magazine, North America's premiere access industry publication, and also featured in the digital issues.
- Monthly e-cast of your dealer contact information to a dedicated audience of buyers and/or rental companies.
- ALH's Dealer Locator is prominently displayed on the ALH website and features a searchable map with clickable links to each dealer web page along with pertinent dealer contact information.
- Full inclusion of all information in ALH's tablet edition. In a simple click/touch, readers can be directed to your website.

For more information or to participate, contact: **Tony Radke**: tony.radke@khl.com +1 602 721 6049 Flat Rate: S 1,500 per year Bi-annually: S 850 per year Quarterly: S 500 per year

Separate branch listings are an additional (S) **10** each.

WHAT YOU'LL GET:

- Dedicated advertising page in all 6 issues in a year
- A monthly e-cast
- Listing in the web page portal

DON'T MISS OUT!

ALH CONFERENCE 2022





THE ALH CONFERENCE PROVIDES ESSENTIAL INFORMATION ON MARKET TRENDS, SAFETY PRACTICES, RENTAL MANAGEMENT AND ACCESS EQUIPMENT PRODUCT DEVELOPMENTS. FOR ANYONE WHO BUYS, USES, RENTS OR OWNS AERIAL PLATFORMS, TELEHANDLERS, HOISTS AND MAST CLIMBING WORK PLATFORMS, THERE IS NO EVENT LIKE IT.



"I think anytime you get a group together with common interests where they can share ideas on how to promote the industry and how to promote effective operational improvements - is great. It's an opportunity for the industry to learn from one another and collectively it will make us better in the marketplace." Larry Silber, CEO & President, Herc Rentals Held annually, the ALH Conference is a day-long meeting that covers key topics for the access and rental industries in North America, including economic forecasts, product trends, cost of ownership issues and more.

WHY ATTEND?

- Meet fellow professionals
- Learn from industry experts
- Network with customers
- Renew friendships
- Understand market trends
- Meet peers from other markets

WHO ATTENDS?

- Rental companies
- Equipment dealers
- Manufacturers
- Used equipment brokers
- End users
- Finance providers
- Industry associations
- Consultants/analysts

WHY SPONSOR?

- Promote your company, brand, products and services to key equipment buyers
- Demonstrate your commitment to industry education and professionalism
- Increase brand loyalty by supporting a beneficial industry event
- Network with key existing and potential customers
- Use the event to support a sales promotion or marketing initiative
- Benefit from exposure before, during and after the event via the website and marketing campaigns

For sponsorship information or opportunities, please contact **Tony Radke**: tony.radke@khl.com +1 602 721 6049

APAS 2022

APEX 2022



www.iapa-summit.info



www.apexshow.com

APEX runs alongside the IRE exhibition and ERA convention and rental awards. APEX alone attracts more than 4,500 visitors.

Exhibitors at APEX and IRE are privy to rental company attendees who are looking to refresh their fleets and are receptive to looking at new products and the latest developments. These delegates know that APEX delivers the information and equipment they seek. We look forward to the 2023 IRE and APEX exhibitions – two events that provide strong opportunities to demonstrate products and services to rental companies.



Maastricht, Netherlands

www.apexasia.com

China remains one of the fastest growing access equipment markets in the world.

APEX Asia is held alongside the International Rental Conference (IRC), which attracts more than 500 delegates, including many of the biggest Asian rental companies, as well as others from around the globe. Many of the latest access products and equipment will be showcased at the event alongside excellent networking opportunities for meeting with existing and potential new customers.

For more information, or to advertise, please contact **Tony Radke**: tony.radke@khl.com +1 602 721 6049



Hosted on the evening of the IPAF Summit, the IAPAs are jointly organized by Access International and IPAF, and are judged by an independent panel of access

The IPAF Summit and IAPAs provide an opportunity for the industry to network and meet with each other.

By aligning your brand through sponsorship with our prestigious awards ceremony, you will be promoting your products and services to the biggest buyers of access equipment in the world. The IAPAs are seen by many as an industry benchmark to promote safety and innovation, and for those who sponsor them, they will see their logos included on all pre-event marketing, including magazines, newsletters, websites, e-Casts and promotional displays.



ALH DIGITAL SOLUTIONS



CROSS-CHANNEL ADVERTISING - REMARKETING, E-CASTS, SPONSORED E-NEWSLETTERS AND DEDICATED WEBINARS

SPONSORED CONTENT



Sponsored content allows advertisers to reach audiences directly via ALH's weekly e-newsletter or through the ALH website. By utilizing sponsored content, potential buyers will be directed straight to your chosen landing page.

WEBINARS



Engage with a global audience to promote your brand, new products, technical topics and more. We can offer a full package including hosting, moderating, promotion, recording and all other elements.

ECASTS



A highly effective way to get your message to chosen audiences. Target unique email addresses from our global database to grow your business, showcase products and alert potential buyers of events.

REMARKETING



Your advert anonymously tracks our audience once they leave ALH's website. This can be targeted to your chosen regions and markets.

WHITE PAPERS



Influence decision-makers to use your products or services and generate quality sales leads by promoting your White Paper through KHL digital positions.

PRODUCT LAUNCH PACKAGES



Use Access Lift & Handlers to promote your new products and services. We can offer a blended marketing approach to drive awareness and more importantly sales.

PLEASE

TO DISCUSS

OPTIONS AND PRICING

PARTNERING COMPANIES





Your digital marketing route to North American construction contractors and rental companies.

https://news.conexpoconagg.com



Search for and book construction safety training courses with one simple tool. Easybook Training brings together classes from the top U.S. providers to make it easier to find and book training.

www.easybooktraining.com

Off-Highway

Management consultancy specializing in the research and analysis of international construction and agricultural equipment markets.

www.offhighway.co.uk



Your digital marketing route to UK construction contractors.

www.khl.com/10551.newsletter

LAWSONS

Lawsons is an international recruitment agency specializing in the construction and power sectors throughout the UK and worldwide.





Creative solutions with high impacts for the world's hardest-working industries.

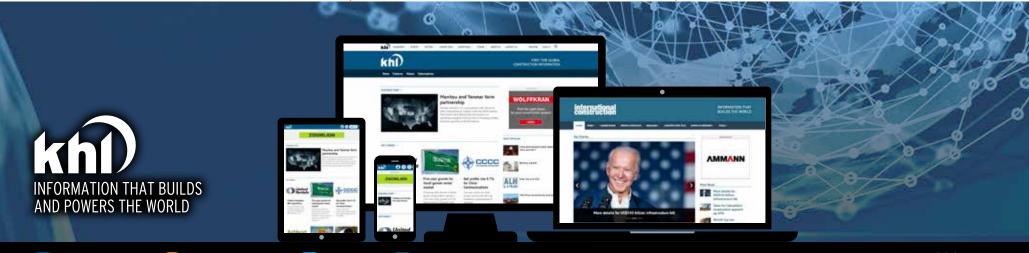
www.thrivecs.com

KHL PORTFOLIO



KHL GROUP IS AN INTERNATIONAL ORGANIZATION, WITH OFFICES IN NORTH AND SOUTH AMERICA, CHINA, INDIA, THE UK, GERMANY AND ITALY. KHL ALSO HAS SUPPORTING OFFICES ACROSS THE GLOBE, AND OFFERS THE FOLLOWING PRODUCTS AND SERVICES:





www.khl.com

CONTACT US

KHL OFFICES

USA HEAD OFFICE

KHL Group Americas LLC 3726 East Ember Glow Way Phoenix, AZ 85050, USA Tel: +1 480 659 0578

USA CHICAGO OFFICE

KHL Group Americas LLC 205 W. Randolph Street Suite 1320 Chicago, IL 60606, USA Tel: +1 312 496 3314

USA WAUKESHA OFFICE

20855 Watertown Road Suite 220 Waukesha, WI 53186-1873, USA Tel: +1 262 754 4100

UNITED KINGDOM (Head Office)

KHL Group LLP Southfields, Southview Road Wadhurst, East Sussex, TN5 6TP, UK Tel: +44 (0)1892 784 088

GERMANY OFFICE

KHL Group, Niemöllerstr. 9 73760 Ostfildern (Stuttgart), Germany Tel: +49 (0)711 3416 7471

CHINA OFFICE

KHL Group China Room 769, Poly Plaza, No.14, South Dong Zhi Men Street, Dong Cheng District Beijing 100027, P.R. China Tel: +86 (0)10 6553 6676

SOUTH AMERICA OFFICE

KHL Group Américas LLC Av. Manquehue 151, of 1108, Las Condes Santiago, Chile Tel: +56 2 2885 0321



ACCESS, LIF	t & HANDLE	RS

ACCESS, LIFT & HANDLERS TEAM



EU Acc Tel: e-m







LINDSEY ANDERSON Editor Tel: +1 312 929 4409 e-mail: lindsey.anderson@khl.com



ALISTER WILLIAMS Global Vice President of Sales Tel: +1 843 637 4127 e-mail: alister.williams@khl.com

GLOBAL SALES REPRESENTATIVES

NORTH AMERICA Tony Radke Tel: +1 602 721 6049 e-mail: tony.radke@khl.com

ITALY

Fabio Potestà Tel: +39 010 5704948 e-mail: info@mediapointsrl.it

CHINA Cathy Yao Tel: +86 (0)10 65536676 e-mail: cathy.yao@khl.com

UK/IRELAND Ollie Hodges Tel: +44 (0)1892 786253 e-mail: ollie.hodges@khl.com

THE NETHERLANDS/BELGIUM SCANDINAVIA/LUXEMBOURG

Arthur Schavemaker Tel: +31 (0)547 275005 e-mail: arthur@kenter.nl

JAPAN

Michihiro Kawahara Tel: +81 (0)3 32123671 e-mail: kawahara@rayden.jp FRANCE Hamilton Pearman Tel: +33 (0)1 45930858 e-mail: hpearman@wanadoo.fr

SWITZERLAND/AUSTRIA/ EASTERN EUROPE Simon Battersby

Tel: +49 711 34 16 74 70 e-mail: simon.battersby@khl.com

KOREA

Simon Kelly Tel: +44 (0)1892 786223 e-mail: simon.kelly@khl.com

GERMANY/SPAIN

Petra Kaiser Tel: +49 (0)711 3416 7472 e-mail: petra.kaiser@khl.com

TURKEY

Emre Apa Tel: +90 532 3243616 e-mail: emre.apa@apayayincilik.com.tr

www.khl.com