Tower Crane Rental Industry In China

Zhang XiaoFeng Hongji Rental 11th Oct 2012, Berlin

Three Topics

Overviews of TC Rental Industry

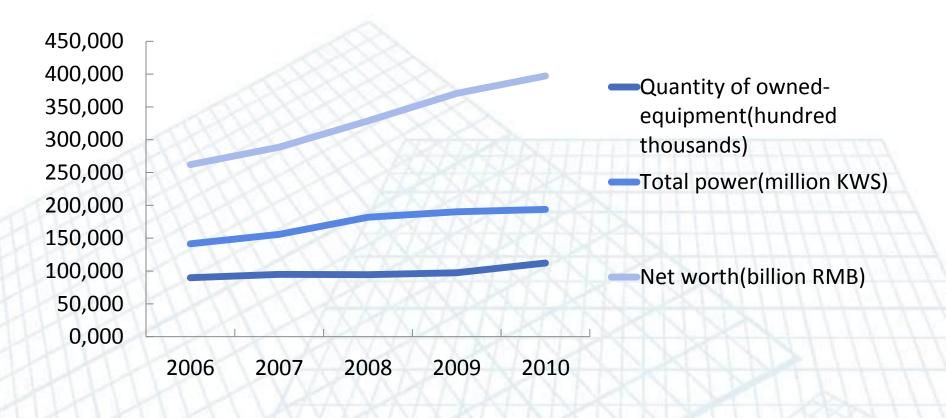
Development of TC Enterprises

Trend of Rental Industry

Late launched



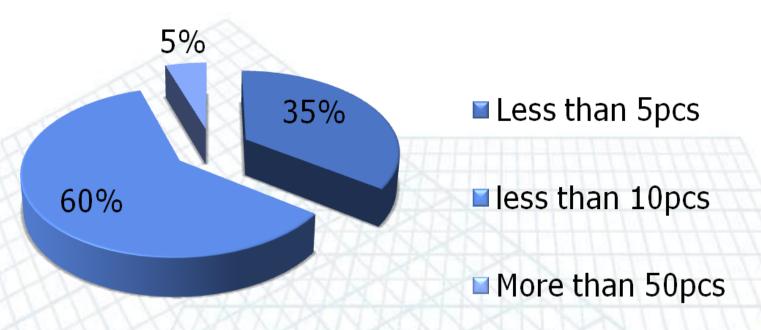
- Great quantities
- Fast development



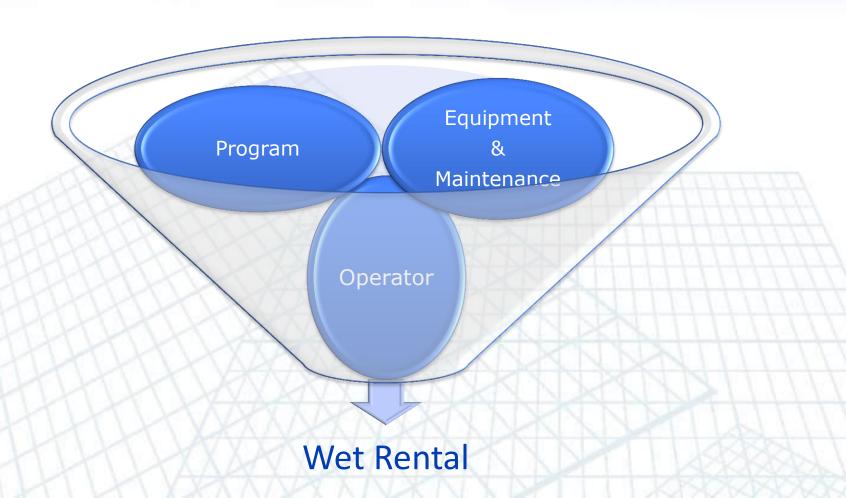
Source: NBS, China

Small Scale

Beijing Market



Main stream- Wet Rental



Self- discipline

Obey the laws

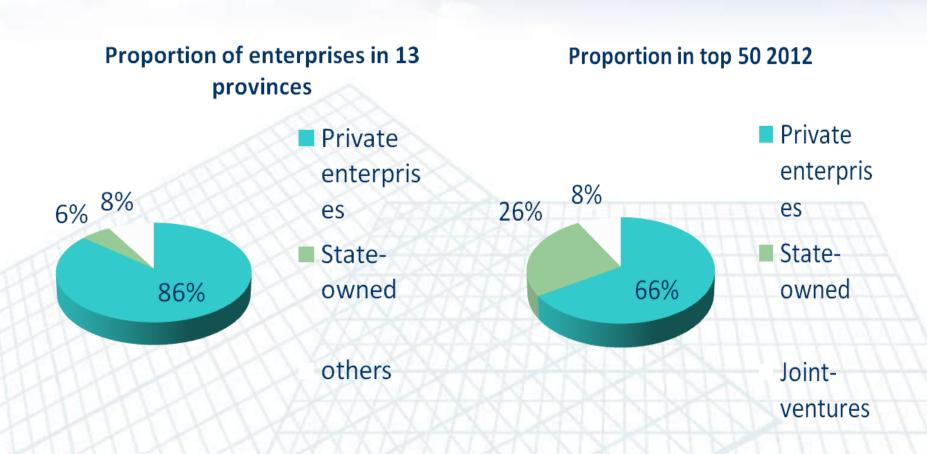
Follow the regulations

Qualified services

Assertion of benefits

Development of TC Rental Enterprises

The rise of private enterprises



Source: CMAL, China

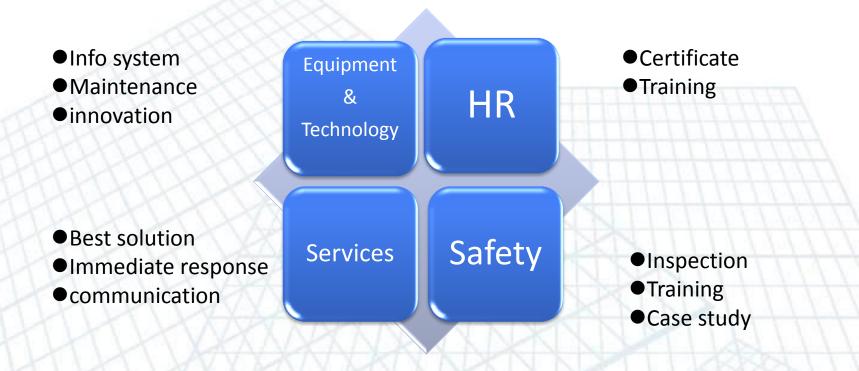
Development of TC Rental Enterprises

The rise of private enterprises



Development of TC Rentsl Enterprises

Focus on management



Development of TC Rental Enterprises

Preference of TC purchase

Brands

Performance

Human-based

Trend of Rental Industry

