



Peter Juhren

Corporate Service Manager
Morrow Equipment Co. L.L.C.
Salem, OR USA













Who is Training your Employees?





"There are no constraints on the human mind, no walls around the human spirit, <u>no</u> <u>barriers to our progress except</u> <u>those we ourselves erect"</u>

RONALD REAGAN





A skilled and properly trained workforce is the best way to ensure a <u>safe</u> work force.

Simply sending an employee to a training class does not guarantee the employee has gained the knowledge or skills to solve problems or perform certain tasks.

Monitor the training your employee's receive, and evaluate the knowledge and skills acquired continuously.







Choosing the right training facility is crucial to ensuring the training your employees receive is effective, presented in an easy to understand format, and includes both classroom and hands on training with actual tower cranes and components.



Morrow Training Center, Salem, Oregon, USA





Never assume the training facility you are sending your employees to is competent.

Glossy brochures, fancy certificates, and flashy websites, are <u>just</u> <u>that</u>. Attend a class yourself, or send one of your senior people to evaluate the programs offered and most importantly the knowledge and professionalism of the instructors.

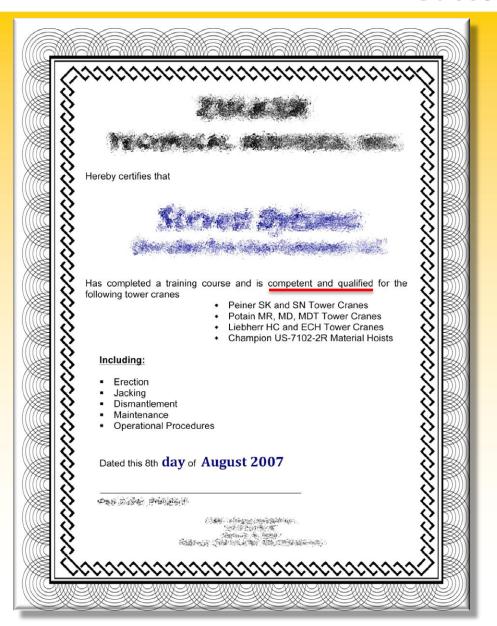








Make sure the documentation you receive is accurate and truly reflects the courses and qualifications of the training provided to your employees.

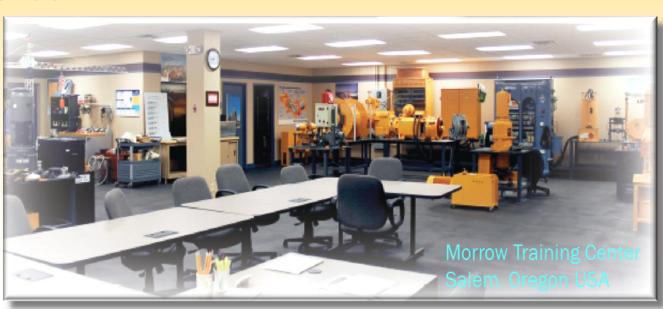






Ask for a list of their principal customers. A brief list of customers that attend Morrow's training center include;

- United States Navy Crane Center
- United States Army Corps of Engineers
- M.A. Mortenson
- > Kiewit
- **Bechtel**
- Odebrecht
- > Shell
- > PCL
- > Terex





Building Success

Ask for Letters of Recommendation



M. A. Mortenson Company 700 Meadow Lane North Minneapolis, MN 55422

Main 763.522.2100 Fax 763.287.5430 www.mortenson.com

To: Peter Juhren

Corporate Service Manager Morrow Equipment Co., L.L.C.

From: Fravel Combs Manager of EHS

M. A. Mortenson Company

RE: Morrow Service & Corporate Trainer Chris Smith

Peter, I wanted to take a moment to thank you for the professional industry training that your firm has established and the fact that Chris Smith facilitates an outstanding curriculum.

Mortenson has an established relationship with Morrow for well over twenty years and I must say that when you hired Chris Smith and opened the training center the term service took on a whole new meaning.

When Mortenson developed our Tower Crane Training, your team helped us put together a week long train the trainer course for tower crane safety management. This course helped us become a recognized leader in the industry.

Safety training in today's business climate is critical to an organization and particularly Mortenson who values a zero injury climate.

Thank you for your continued service at a fair price and for Chris professional delivery of industry training products.



CONSTRUCTION LEADERS

Writers Direct Line: (780) 955-5110

July 5, 2012

Mr. Peter Juhren MORROW EQUIPMENT COMPANY LLC 3218 Pringle Road SE P O Box 3306 Salem. OR 97302 USA

Dear Mr. Juhren

Recently we had the pleasure of bringing down a group of 6 technicians for some training on the Liebherr Litronic Tower Cranes. Your training center is truly state of the art for this purpose. It has a good class room area along with all the equipment necessary for hands on training. Your instructors Chris Smith and Martin Winziers are both very knowledgeable and they do a great job of making sure everyone understands what's being taught. We all left the course feeling good about being able to work on the Litronic Cranes.

We were so impressed with the entire set up that we have a group of 5 technicians coming down for some training on Construction and Material Holsts this month.

Thank you to you and your people for their hospitality. We really appreciated the way things were looked after for us.

Sincerely,

Mike Unger Crane / Temporary Power Specialist





Training should never be just about learning a task or how to fix a piece of equipment.

Training must include the proper use of safety and protective gear required to complete the task at hand safely.

Big company or small, safety should never take a back seat when it comes to training, including teaching life saving techniques.









Accredited Operator certification, such as industry leader NCCCO*, ensures that the employee has the basic skills and knowledge to safely operate a crane, including understanding codes and regulations.



^{*}National Commission for the Certification of Crane Operators, USA





At Morrow's training center located on our corporate headquarters campus in Salem, Oregon, USA, we offer a variety of courses to suit just about any requirements our customers have, such as:

- Tower Crane Operator Training
- > NCCCO Tower Crane Operator Certification
- NCCCO Rigger Certification
- NCCCO Signal Person Certification
- > Tower Crane Service
- > Tower Crane Technician
- > Tower Crane Management
- Tower Crane Safety and Inspection
- Construction Hoist Service
- Construction Hoist Safety and Inspection
- Safety Training Programs

Morrow can also custom tailor any program to fit customer specific criteria.







Morrow Equipment



- > Select the right facility
- Verify the program
- > Evaluate personnel
- > Continuous education
- Enforce safety





S-W-O-T

- Strength
 - •What are your Company's greatest strengths?
- Weakness
 - •Where do your Company's weaknesses lie?
- Opportunities
 - •What opportunities can you use to your advantage?
- Threats
 - •What threats are posed if you don't change and adapt?





Quality Control

A system for verifying and maintaining a desired level of quality in a product or process by careful planning, use of proper equipment, continued inspection, and corrective actions required

Quality Assurance

All actions taken to ensure that standards and procedures are adhered to and that delivered products or services meet performance requirements







Visually Inspect Incoming Equipment

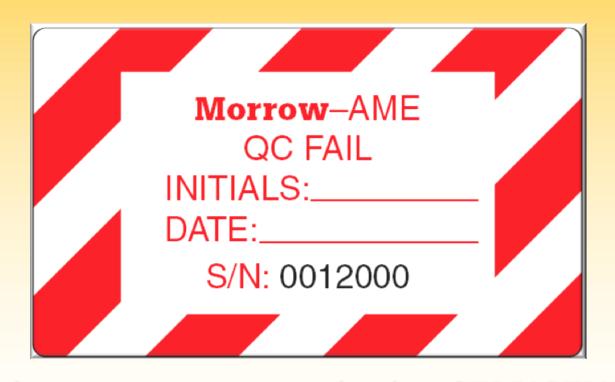
Morrow-FON NO VISIBLE STRUCTURAL DEFICIENCIES
DEFICIENCIES
INITIALS:
DATE:

Affixed to every component that has <u>NO</u> structural Damage





Visually Inspect Incoming Equipment



Affixed to every component that has <u>STRUCTURAL</u>

Damage





Documenting Structural Repairs

Doc #:ACW-322	Equipment Discrepancy & Repair Report					
Component: 1317	Jib Section 3 - #622					
Model: 1800C	▼ Serial #: 1275 ▼	RED QC Tag:	Status: WAITING FOR REPAIR			
Inspector notes: JIB SECTION IS READY FOR FLEET USE. (QC PASS TAG 95285)						
District manager notes:						





Visually Inspect Outbound Equipment



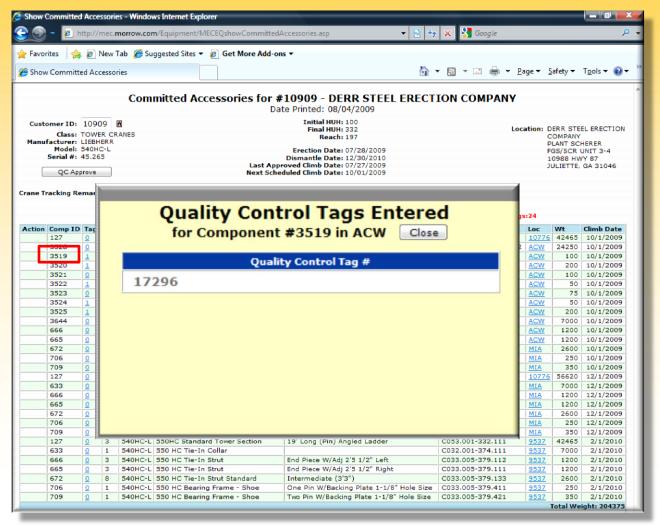
Affixed to every component after *FINAL* Inspection

passing





QA Green Tag Recording







Comprehensive Overhaul Program

Maintenance Checklist - Liebherr LC, HC, EC+H Webpage Dialog									
Doc #:TAM-27 Maintenance Checklist - Liebherr LC, HC, EC-H Save Scan/Upload View Print Exit									
A/R #: 11443 BALFOUR BEATTY CONSTRUCTION Status: FINISHED									
Model: 550	HC 40 Serial #: 29.044 Hook Height: 147 Hook Reach: 127 Date: 5/8/2012 Inspector: Gings	ras, Kenneth 🔻							
ase Tower									
ower Top	Hoist Unit Jib Assembly Hook Block PLC Crane Setting	s/Tech. bull							
	Jib Assembly								
Initial	Description/Task	Comments							
JRC	lib sections: 611 ♥, 612 □, 621 ♥ 622 □, 623 □, 629 □ 631 ♥, 632 □, 633 □, 634 □ 635 □, 636 □, 641 ▼, 642 □								
JRC	1. Structural	good							
JRC	2. Paint condition	fair							
n/a	3. If repaired, jib # and lacing #								
KG	4. Wedge, becket, clamp	hew + 2 cable clamps 1 1/8 + filler c							
JRC	5. Swivel holding bolt to prevent swivel action	yes							
JRC	5. Catwalk condition	good							
JRC	7. Pendant bars: / 26'-3"x2 / 4"-3"x1 / 6'-11"x1 / 2'-8"x1 / 23'-9 1/2"x / /								
JRC	3. Jib saddles Jib section no. 631								
JRC	9. A-frame couplers and pins	X2							
EJB	10. Condition of trolley motor on jib section #611 Megohmmeter reading 100meg								
EJB	Name tag of motor no tag Ohm reading of brake coil 527ohms								
E)B	11. Condition of brakes: Shoe thickness new 12mm Shoe thickness now 11.2mm No. of shoes no shoes-disc								
EJB	12. Condition of drive coupler	sounds good							
EJB	13. Oil changed Type installed Viscosity 80/90	Good not changed							
EJB	14. Drum clamps on trolley drum ground down on face for American size cable	yes							
EJB	15. Trolley rope Dia 5/8" Inner length 230ft Outer length 347ft								
E)B	16. Condition of cable	good							
JRC	17. Front jib safety cables present	X2							
JRC	18. Front jib safety handrails: No. required No. there	factory welded							
n/a	19. Number of wraps on trolley INNER drum								
n/a	20. Number of wraps on trolley OUTER drum (3 minimum)								
n/a	21. Position of trolley INNER rope from bumpers of #611 jib section Feet required								
E)B	22. Trolley limit switch	operational							
E)B	23. On 390HC/550HC/630EC-H with A-frame, secondary erection rope with splice plate tied to jib sec. #611	tied to 621							
EJB	24. Gearbox	good							



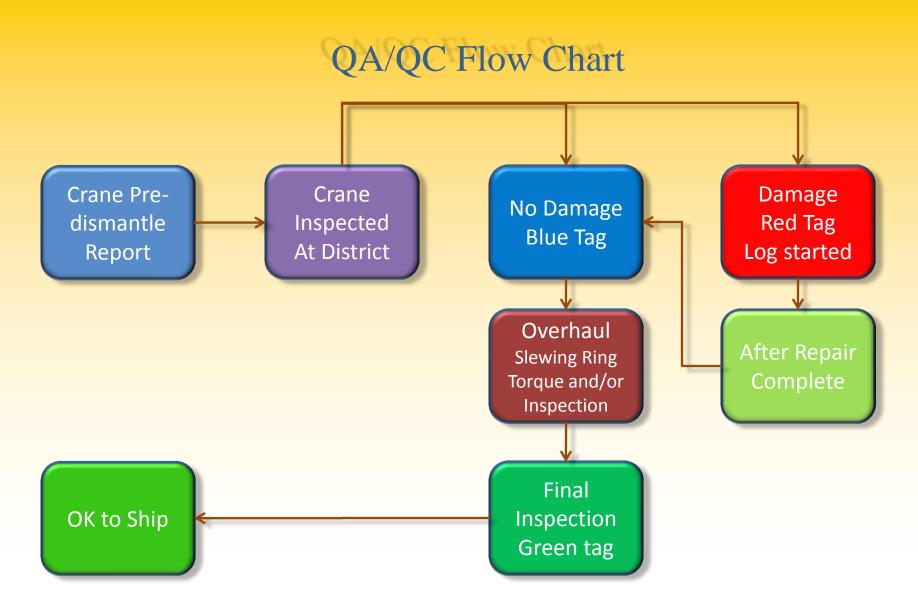


Slewing Ring Inspection and Tracking

SRI #:ORT-14	lewing Ring Inspection and	Torque Report	- Print -	Exit
Inspection:	Bolt torque:		Status: FINISHED	
Manufacturer: Liebherr	Hr meter reading: 17327		Date: 6/9/2009	
Model: 420EC-H 16	Serial #: 41.234	▼	Bearing Serial #: 982747901	
Type of Ring: Single Row	Double Row:		Status: Excl	
External teeth: 🗸	Internal teeth:		Next Svc Date: 6/9/2014	
Match marked upper & lower ri	ngs no.: Match r	marked to cabin: YES		
Upper bolt size: M33	Length: 250mm		Grade: 10.9	
	DIN/ISO: 931		Torque: 1487 ft/lb	
Lower bolt size: m33	Length: 250mm		Grade: 10.9	
	DIN: 931		Torque: 1487 ft/lb	
Cond. of bolts:(New 🗀)	SO #:	₩ ND	T Tested 🔲 Date:	
Location of soft spot after inst	allation: 90 ° FROM FRONT OF CABIN.			
Condition of gear teeth	on ring: GOOD			
Cond. on drive pinion #1: GOOD	#2: GOOD		#3:	
No. of balls/rollers per upper row: 76 b	alls Dia of balls/rollers: 70mm	Cone	d. of balls/rollers: VERY GOOD	
No. of balls/rollers per lower row:	Dia of balls/rollers:	Cond. of balls/rollers:		
No. of spacers per upper row: 76	No. of spacers per lower row	:	Cond. of spacers: VERY GOOD	
Cond. of upper race: INNER AND O	JTTER RACE IN VERY GOOD CONDITION		A	
Cond. of main body:	op race:			
	om race:			
Cond. of lower race:			^	
Cond. of cont. Honory GOOD			▼	
Cond. of seal: Upper: GOOD Lower: GOOD				
escribe probable cause(s) of damage (if any):			
			^	
ear lash between pinion and gear at hid	ıh spot: ⊕ mark right:	eft:	¥	
ld slewing ring reused? Yes O No O	New slewing ring installed? Yes	○ No ⑨ SO no.	New Date:	
LEWING RING SHOWS VERY LITTLE WEAR	AND NO RUST. IT WAS ALSO REPACKED.		A	
/10: MARKUS TORQUED UPPER BOLTS ON	JOB SITE.		Ψ.	



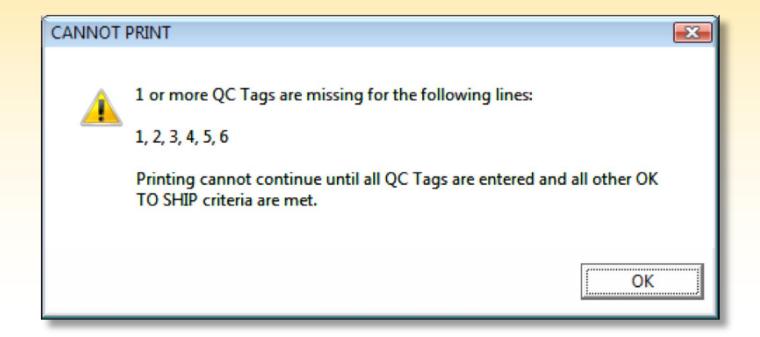








If an attempt to print a bill of lading is made without all QA/QC items completed, the following message will be displayed







Final Quality Assurance Verification



Morrow Equipment

COMPANY, L. L. C. 14645 Merrill Avenue

Fontana, CA 92335-4219 Ph (909) 829-1565 Fx (909) 829-0400 **Bill Of Lading**

4 - 3875 (Printed: 09/21/2012)

Page 1

Equip Model

Serial #

Date Shipped

Load

550ECH20-LITRONIC PO #:FON-6490

45.230

7/14/2011

2 of 11

Shipped From:

Customer #: M94

MORROW EQUIPMENT CO., L.L.C.

STORAGE YARD 1045 W. Rialto St.

Rialto, CA

Shipped To: AR # 11267

MR. CRANE, INC.

LAX

8100 WESTCHESTER PARKWAY

LOS ANGELES, CA

Date Required

Delivering Carrier

Freight Charges

Tractor #

Trailer #

7/16/2011

SSI EXPRESS

prepaid

Item Model Component Description Oty Weight Total Unit Tower Sections 127 550HC Standard Tower Section 19' Long each 14155 42465 (Pin) Angled Ladder C053. 001/002-332.

QC Tags: 0099440, 0099441, 0099442





Develop

•A quality control system that is comprehensive and encompasses all of the manufacturer's requirements as well as those of safety authorities

•Implement

•A quality assurance program where you can prove that the quality controls you set in place are documented continuously

Evolve

•Continuously challenge your procedures and processes and make the necessary changes to ensure your program is meeting your goals

DIE





Quality is what you accept;

> Accept low quality, and you will get low quality.

> Demand high quality, and you will receive

high quality

You determine where the bar is.

Set it high and your people will reach for it









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www.morrow.com

Thank You