Global construction trends & forecasts

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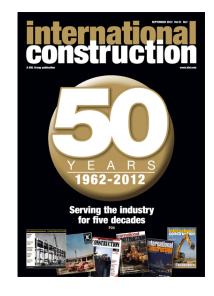






International Construction

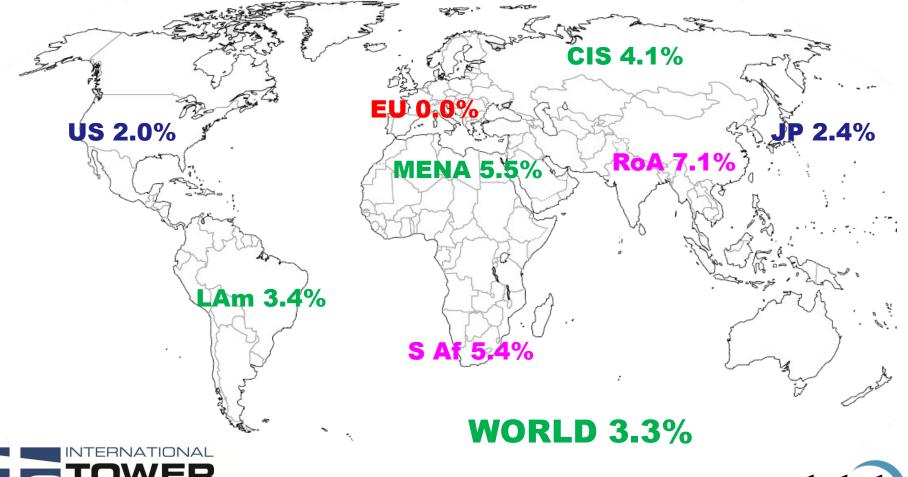
- The only global magazine for the whole construction industry
- > 50 years old this year
- Published by KHL Group global leader in international construction information







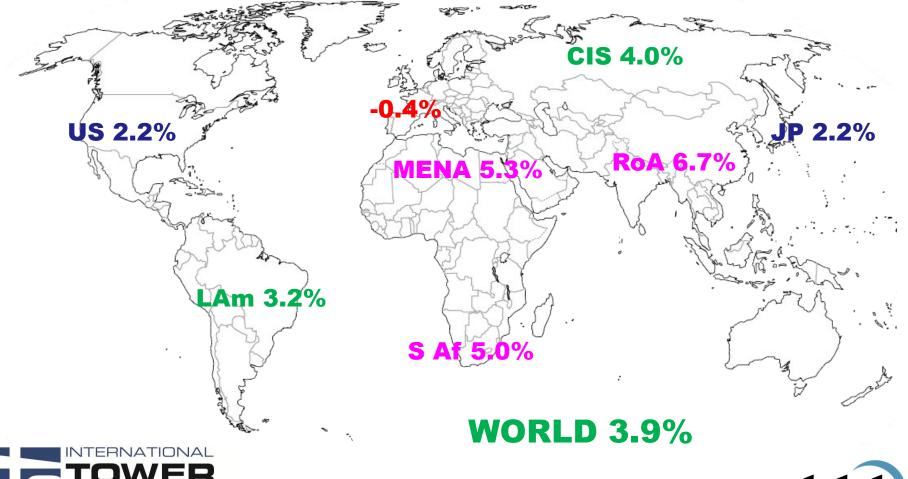
World economic growth 2012







World economic growth 2013







The post-recession world

	2007 GDP Growth	2013 GDP Growth	
US	+1.9%	+2.2%	
EU	+3.4%	-0.4%	
China	+14.1%	+8.5%	
Developed Countries	+2.8%	+1.9%	
Emerging Markets	+8.7%	+5.9%	
WORLD	+5.4%	+3.9%	





Summary

- > Economic growth will remain lower than in the boom years
- Growth in emerging markets (but slower than before)
- Weak recovery in developed markets
 - Too much debt
 - Poor policies & political leadership





GDP – construction relationship

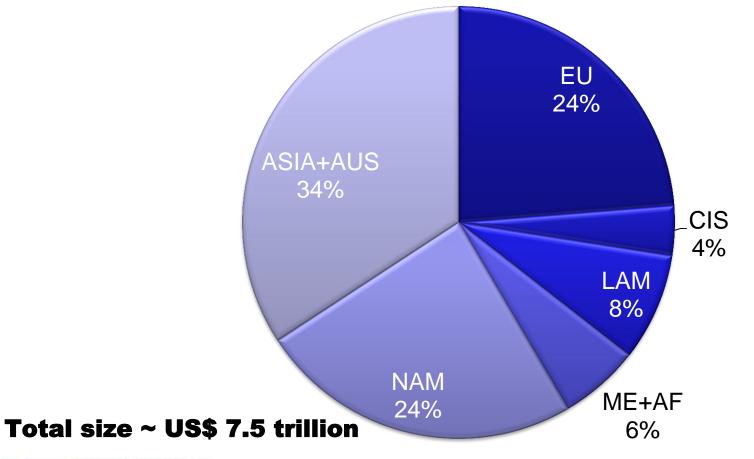
Construction output ~ 10% of GDP
 Global GDP ~ US\$ 75 trillion
 Global construction ~ US\$ 7.5 trillion

Construction tends to track GDP growth
 But specific policies & events have an impact





Construction markets – relative sizes







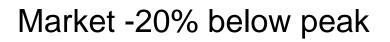
Construction markets – Europe



Germany & Scandinavia growing Indebted countries in crisis Unimpressive recovery in 2014 (?)

Austerity = weak civil engineering

Size ~ US\$ 1450 billion Growth ~ -2%







Construction markets – US



Recovery after long recession

- Growth from a low base
- 30% below peak (June 2006)

Private sector driving growth

Public sector falling

Housing starts still weak

Size ~ US\$ 850billion Growth ~ +6%







Construction markets – Developing Asia



Growth, but not as strong as before

Slowdown in China & India

Growth in other markets

Focus on infrastructure & energy

Size ~ US\$ 1250 billion Growth ~ +6%





Construction markets – Latin America



Brazil dominates

- Olympics & World Cup
- Energy & infrastructure

Strong smaller markets - Chile, Panama, Peru

But not all of them!

- Venezuela, Argentina

Good long-term prospects



Size ~ US\$ 550 billion Growth ~ +6%



Construction markets – Middle East & Africa



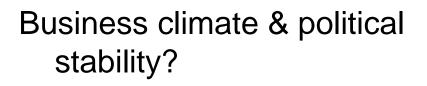
Commodity-price driven

- Unstable & unpredictable
- Some countries diversifying

Impact of Arab Spring

Very high growth in places

Size ~ US\$ 450 billion Growth ~ +5%







Construction markets – CIS



Size ~ US\$ 250 billion Growth ~ +4%

Russia dominates

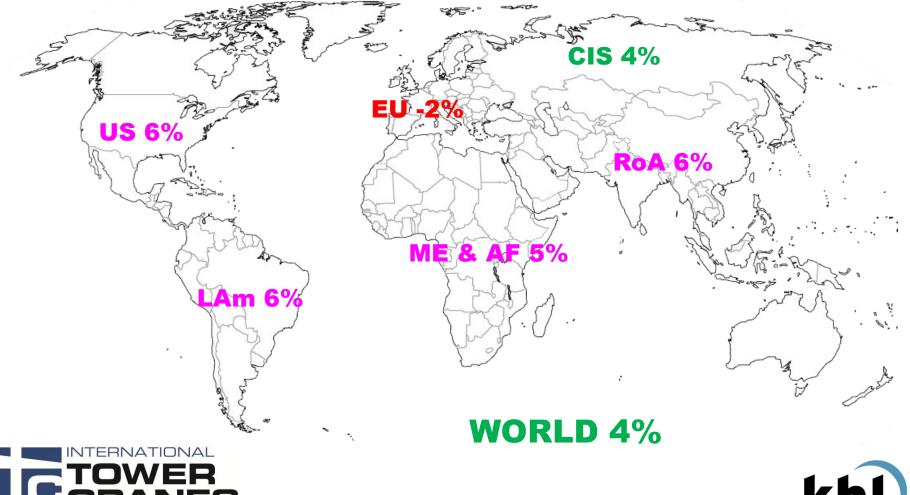
- Oil price
- Focus on major events
- Business climate
- Lack of overall plan

Smaller countries diversifying - Funded by gas & oil wealth





Construction growth summary 2012



VWW.khl.com/tic DEPIN Dervinany, October 11, 2012



Summary – construction markets

Slow post-recession recovery

> 2012-13 is a temporary(?) speed bump

- Euro crisis (global impact)
- Chinese slowdown
- Developing markets offer best growth prospects
 General focus on energy & infrastructure





Economic drivers for tower cranes





What makes a good tower crane market?

High-rise construction

Residential & non-residential building

Wealth

- > High-rise buildings are expensive
- Tower cranes are expensive
- Economic growth & pressure on land







What makes a good tower crane market?







Urbanisation – positive long-term trend

By 2050, 75% of population will live in cities
 (50% today)

7 billion people! (3.5 billion today)

About 800 cities with 1 million+ inhabitants (450 today)

45 mega cities (10 million+ inhabitants) (25 today)





Tower crane markets of the future

What do the economic trends tell us?





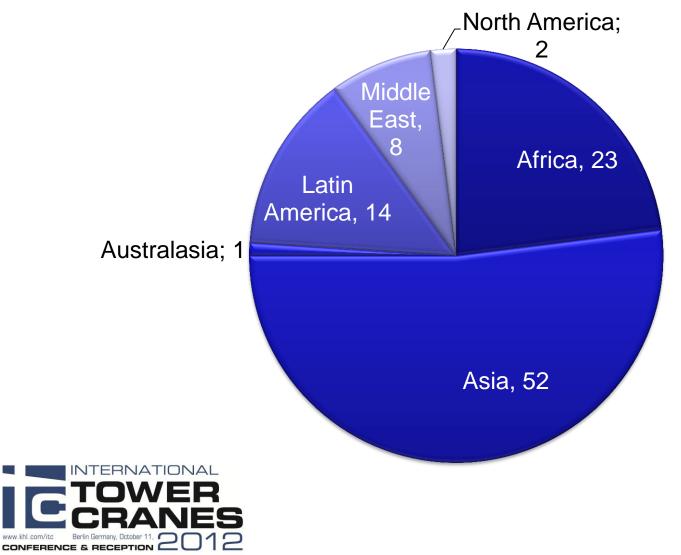
Not just any city!

- High economic growth
 - Demand for more useable space
- High population and/or confined geography
 Need for more space pressure to build upwards
- General and individual wealthMoney to pay for more space



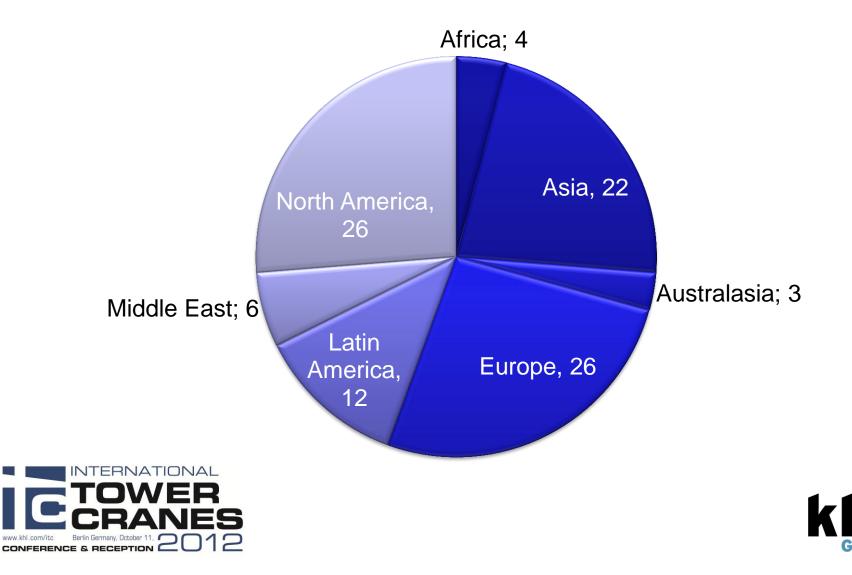


Where are the high-growth cities? - top 100

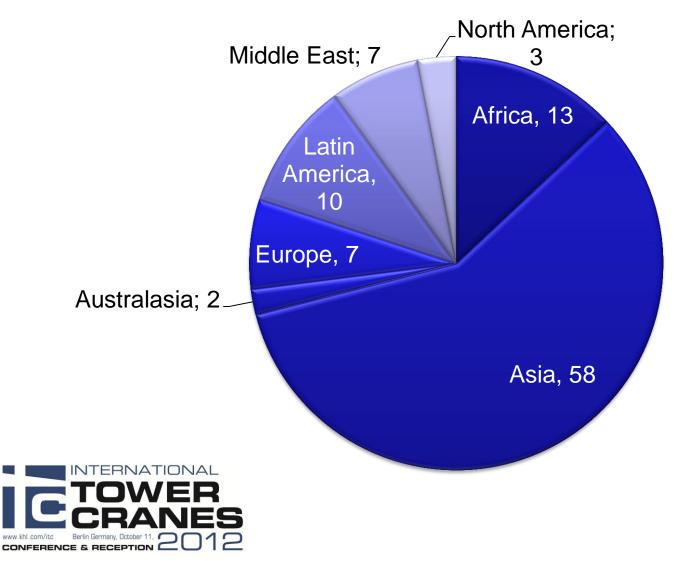




Where are the rich cities? - total GDP



Where are the big cities? - Population





Where are the big, rich, growing cities?

City	Country	Population	Growth rate	GDP (US\$ billion)	GDP/capita
Oity	Country		Olowin Tale		ODI /Capita
Brasilia	Brazil	2,089,000	2.99%	45	21,708
Riyadh	Saudi Arabia	4,950,000	3.09%	96	19,399
Jeddah	Saudi Arabia	3,856,000	2.93%	65	16,962
Hyderabad	India	3,637,000	2.91%	45	12,410
Bandung	Indonesia	2,510,000	2.90%	31	12,297
Jakarta	Indonesia	10,100,000	3.03%	117	11,606
Pune	India	3,337,000	3.46%	37	11,026
Wuhan	China	4,500,000	2.87%	45	10,007
Delhi	India	12,100,000	3.48%	114	9,437
Bangalore	India	5,840,000	2.79%	53	9,089





Summary

- Construction & economic growth in emerging markets
- Long-term trend towards urbanisation
- Tower crane sales will come from non-traditional markets
- > Opportunities and challenges!





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